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Executive Summary



# 1. Executive Summary (Since 21st FP (Ended Aug. 31, 2024))

### **External Growth**

### ■ Continue to Implement Asset Replacement Strategy

As of 21st FP Acquisition ¥3.0 bn Transfer\*1 ¥4.1 bn **Earnings Announcement** 

¥392.7 bn

### ■ Revise Operational Guidelines

- The "Tokyo Commercial Properties" and "Next-Generation Asset Plus" categories have been discontinued, and properties have been classified as "Office and Retail Properties," "Hotels" and "Assets for Other Uses".
- Raised the investment ratio for "Hotels" with growth potential to "About 20% ± 10 points\*2".
- Investment ratio for "Assets for Other Uses", which generate stable earnings primarily from fixed rents, is "About 10%  $\pm$  10 points\*2".

Considering Measures Such as Asset Replacement to Improve Growth Potential Specific Measures are to be Announced during the 22nd FP (Feb. 2025)

### **Internal Growth**

### Occupancy Rates Remain High for Offices and Rent Increases **Continue for Tenant Replacements and Rent Revisions**

 Tenants are expected to move out of multiple properties, but they are expected to be steadily replaced. Previous New Previous **Forecast** Forecast Forecast (Oct. 2024)

(Apr. 2024) Leased Occupancy Rate (Office) 98.2% at the End of 22nd FP

Comparison +0.2pt

 In the 21st FP, the upward trend in market rents continued, the percentage change in rent due to tenant replacement was positive in the 21st FP, and remained positive on a contract basis in the 22nd FP. Rent revisions for existing tenants also continued to increase.

Results of Tenant Replacements (Office Space)

Results of Rent Revisions (Office Spaces)

98.4%

20th FP	21st FP	22nd FP*3 (Contracted)
-7.9%	+10.7%	+3.6%

20th FP	21st FP	22nd FP*3 (Contracted)
+4.4%	+1.2%	+3.6%

### Financial Strategy/ESG

### ■ Stable Financial Management

- We issued 8 Series Unsecured Investment Corporation Bonds (¥3.0 bn) (Term:5 years Interest Rate: 0.831%)
- We will continue to take on some variable-rate loans in light of the current financial environment.

#### Financial Conditions as of 21st FD Farnings Announcement

Tiliancial Conditions as of 21st FF Lamings Announcement						
Fixed-interest Rate Ratio	92.2%	Japan Credit Rating Agency, Ltd. (JCR)	AA			
LTV (Book Value- based)	45.7%	Credit Rating (Outlook)	(Stable)			
LTV (Market	38.7%					

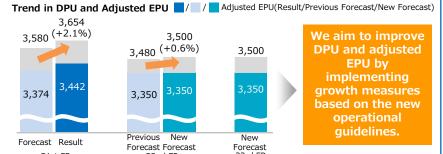
### ■ Initiatives to Reduce Greenhouse Gas (GHG) Emissions

- Application for SBT certification was completed.
- Ongoing participation in the CDP Climate Change Program in 2024.
- We introduced renewable energy-derived electricity at a total of 24 properties as of the announcement of the 21st FP results.
- Received a "Green Star" and earned a "4 stars (GRESB rating)" in the 2024 GRESB

# **Distribution Strategy**

### ■ Initiatives to Improve Adjusted EPU\*4 and DPU

- Through our external and internal growth measures aimed at improving adjusted EPU, we achieved 3,442 yen/unit (+2.0% over the previous forecast) in 21st FP (Aug. 2024).
- We achieved the DPU of 3,654 yen/unit (+2.1% over the previous forecast) in 21st FP (Aug. 2024).



<sup>\*2</sup> Data is based on the acquisition price, and does not include consumption taxes, local consumption taxes and fees at the time of acquisition. Note that the investment ratio may differ from these ratios in cases in which Hulic Reit acquires specific individual assets. \*3 Figures for 22nd FP (Feb. 2025) show the status of tenant replacement and rent revision for which an agreement has been concluded as of Oct. 16, 2024, but the figures may change depending on the status of agreements to be concluded in the future.

<sup>\*4</sup> This figure is the EPU adjusted for gains on sales of properties, etc. (including gains on sales after transferring of property, related type II management fees, and consumption taxes not eligible for exemption (estimated)). (Same applies below.)



# 2. Revision of the Operational Guidelines



### **Reason for the Revisions**

- To Improve the Growth Potential of the Portfolio and Strengthen its Resistance to Inflation in Response to Changes in the Market Environment
- To Clarify the Significance and Characteristics of the Portfolio Composition in Light of Changes in the Environment Since the Listing

### **Description of Revisions**

■ Revisions to Investment Ratio by Use

The previous categories of "Tokyo Commercial Properties" and "Next-Generation Assets Plus" have been discontinued.

The investment ratio for the hotel sector has been raised to "About 20% (±10 points)", and the investment ratio for "Assets for Other Uses", which are mainly fixed-rent properties, has been raised to "About 10% (±10 points)".

<current invest<="" th=""><th>ment Ratio&gt;</th><th></th><th>and of 21st FP Aug. 31 2024)</th><th></th><th><new investment="" ratio=""></new></th><th></th></current>	ment Ratio>		and of 21st FP Aug. 31 2024)		<new investment="" ratio=""></new>	
TOKYO COMMERCIAL PROPERTIES	Office Properties	About	64.2%		Office Properties	About 700/- +10 points*1
COMMERCIAL PROPERTIES	Retail Properties	80% of the portfolio	10.7%		Retail Properties	About 1000 ±10 points*1 of the portfolio
	Hotels		8.7%		Hotels	About 20% ±10 points*1
NICVT	Private Nursing Homes	About	11.5%	Revis- ions	Assets for Other Uses*2	
NEXT+ GENERATION ASSETS	Network Centers	20%	4.9%		Private Nursing Homes	About 10% ±10 points*1
	Others		0.0%	7	Network Centers	About 10 90 110 points
					Others	

Increase in Investment Ratio

# **Portfolio Management Based on the Revisions**

Hulic Reit's Portfolio Management We will utilize a portfolio strategy that combines growth potential and stability with adaptations to the market environment, leveraging the competitive advantage of our portfolio, which is centered on prime locations in central Tokyo.

In the current environment, we will focus on portfolio management that emphasizes improvements to growth potential.

# TOKYO GROWTH & STABILITY

**Tokyo Urban Properties & Prime Locations** 

<sup>\*1</sup> Based on the acquisition price, not including consumption or local taxes or the costs and expenses related to the acquisition. Note that the investment ratio can differ from these ratios depending on the individual specific assets acquired, etc.

<sup>\*2</sup> In these financial results materials, "Assets for Other Uses" is referred to as "Others."





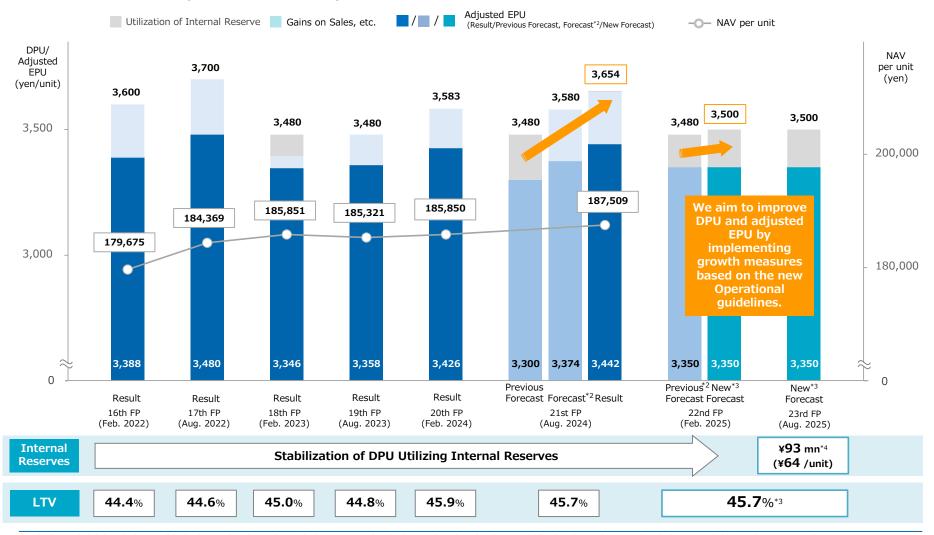
Financial Results Highlights



# 1. Distribution and NAV

We recorded gains on sales of property\*1 amounting to about ¥0.58 billion in 21st FP as a result of asset replacements, and raised the Adjusted EPU and DPU through the acquisition of Kameido Fuji Building and the variable rent of hotels, etc.

### Trend of DPU Adjusted EPU and NAV per unit



<sup>1.</sup> This figure, which deducts the (estimated) book-value price from the transfer price for the property transferred at the time of transfer, is for reference and differs from the actual gains on sales. The figure is rounded down to the nearest ten million yen.

<sup>2</sup> The "Previous Forecast" for 21st FP (Aug. 2024) refers to the forecasts released on Oct. 17, 2023, and the "Forecast" for 21th FP (Aug. 2024) and the "Previous Forecast" for 22st FP (Feb. 2025) refers to the forecasts released on Apr. 18, 2024.

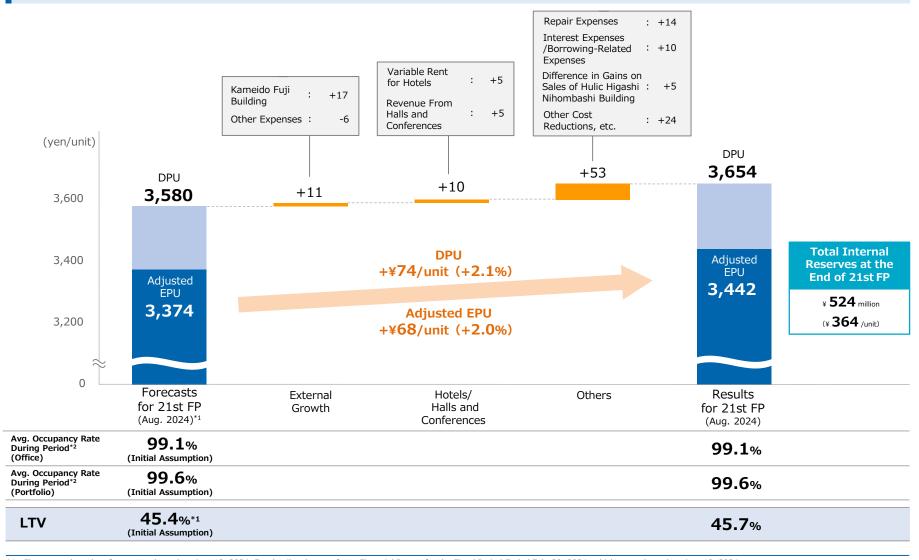
<sup>\*3</sup> Figures are based on forecasts released on Oct. 16, 2024. For details, please refer to Financial Report for the Fiscal Period Ended Aug. 31, 2024, which was released on Oct. 16, 2024.

<sup>\*4</sup> Internal reserves assumed at the end of 23rd FP (Aug. 31, 2025) are stated, as well as the amount obtained by dividing the internal reserves by the number of investment units (1,440,000 units) assumed at the end of 23rd FP (Aug. 31, 2025). The actual amount of internal reserves is subject to change.



# 2. Summary of 21st FP Results

# **Comparison of DPU (Compared to the Forecasts)**

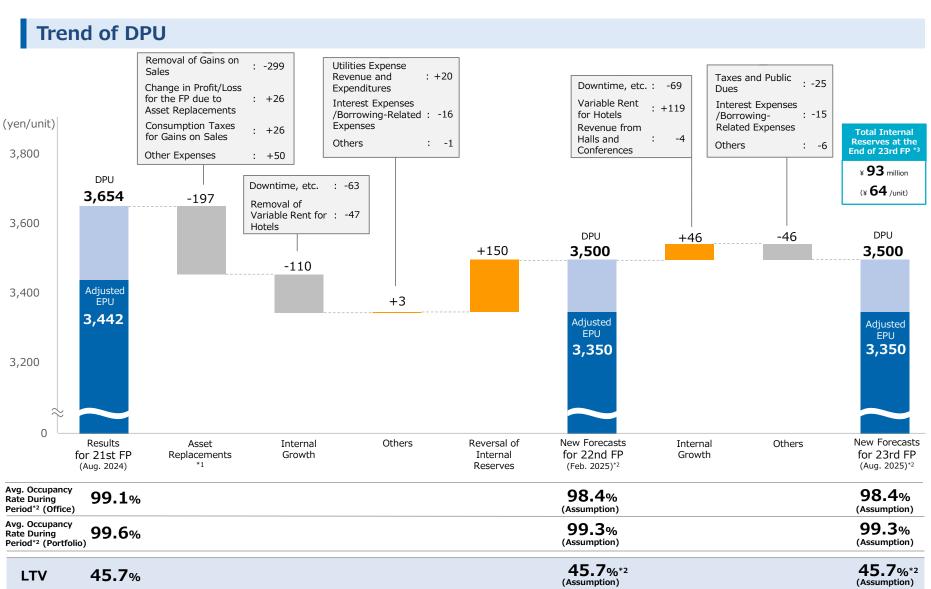


<sup>\*1</sup> Figures are based on forecasts released on Apr. 18, 2024. For details, please refer to Financial Report for the Fiscal Period Ended Feb. 29, 2024, which was released on Apr. 18, 2024.

<sup>\*2</sup> Avg. occupancy rate during period is the average occupancy rate for the period on a monthly basis, rounded to one decimal place. (Same applies below.)







<sup>\*1 &</sup>quot;Asset Replacements" refers to the transferring of "Hulic Higashi Nihombashi Building", and the acquisition of "Kameido Fuji Building".

<sup>\*2</sup> Figures are based on forecasts released on Oct. 16, 2024. For details, please refer to Financial Report for the Fiscal Period Ended Aug. 31, 2024, which was released on Oct. 16, 2024.

Internal reserves assumed at the end of 23rd FP (Aug. 31, 2025) is stated, as well as the amount obtained by dividing the internal reserves by the number of investment units (1,440,000 units) assumed at the end of 23rd FP (Aug. 31, 2025). The actual amount of internal reserves is subject to change.





Asset Management Results



# 1. Portfolio Summary

### **Trend of Total Assets and LTV**

Total Assets 67 properties ¥392.7 bn

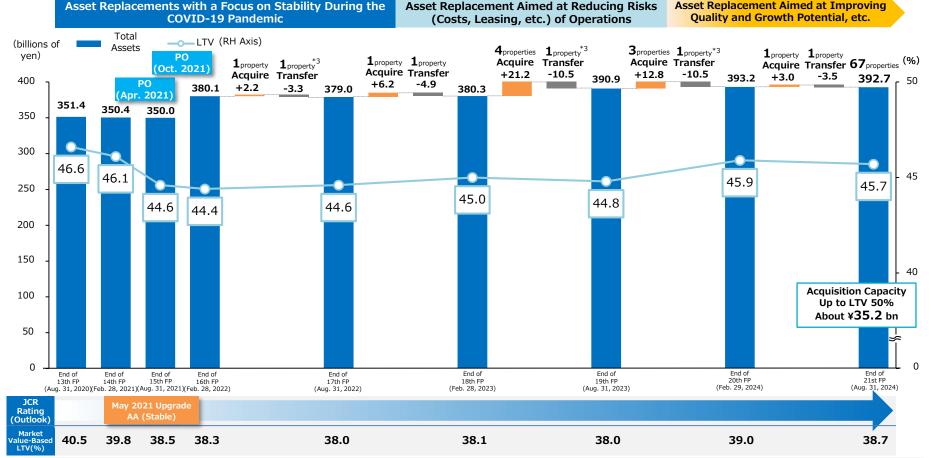
Avg. NOI Yield **4.3**% Avg. NOI Yield after Depreciation **3.6**% Occupancy Rate **99.5**%\*1 Unrealized Gains/Losses ¥**74.7**bn\*2

Office 33<sub>properties</sub> ¥252.0bn Properties Avg. NOI Yield: 4.1% (64.2%)

Hotels 4properties ¥34.3bn
Avg. NOI Yield:4.2% (8.7%)

Retail 9<sub>properties</sub> ¥42.2br
Properties Avg. NOI Yield:4.7% (10.7%)

Assets for Other Uses Avg. NOI Yield:5 1% (16.40%)



<sup>\*1</sup> It is calculated based on the occupancy rate as of the end of 21st FP (Aug. 31, 2024).

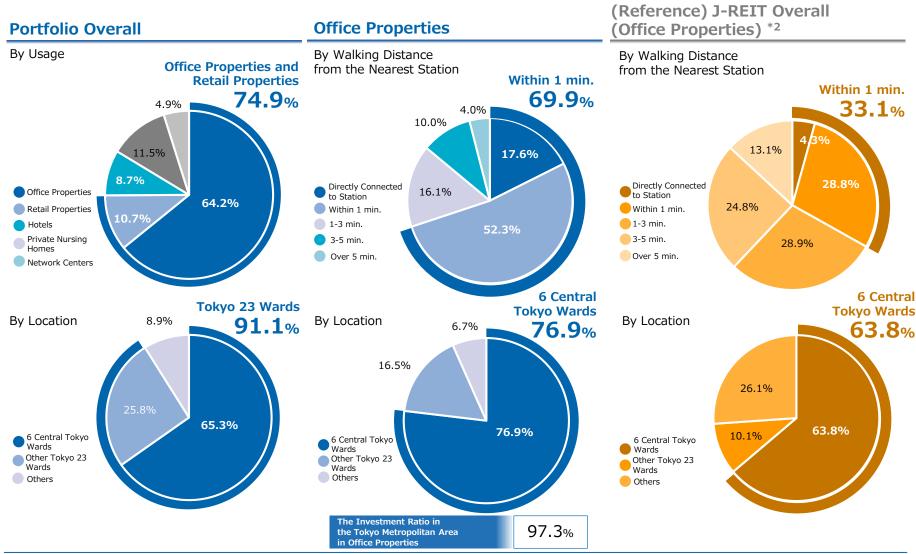
<sup>\*2</sup> Unrealized losses/gains on assets held by Hulic Reit as of the end of 21st FP (Aug. 31, 2024) are calculated as the difference between the appraisal value and the book value as of the end of 21st FP (Aug. 31, 2024).

<sup>\*3</sup> Properties whose transfer took place over multiple FP are recorded as one property in each FP.



# 1. Portfolio Summary

# Portfolio as of the end of 21st FP (Aug. 31, 2024) \*1



<sup>\*1</sup> The percentages in each graph are based on the acquisition price of assets held by Hulic Reit as of the end of 21st FP (Aug. 31, 2024) earnings announcement.

<sup>\*2</sup> Proportions shown in the respective graphs have been calculated based on acquisition prices of office-use assets held by the respective J-REITs as of Aug. 31, 2024 (prepared by the asset management company based on information from information vendors).



### **Progress in Asset Replacement Strategy That Adapts to the Market Environment**

Asset Replacements with a Focus on Stability **During the COVID-19 Pandemic** 13th FP - 17th FP

**Asset Replacement Aimed at Reducing Risks** (Costs, Leasing, etc.) of Operations

Asset Replacement Aimed at Improving Quality and Growth Potential, etc.

> 21st FP 20th FP

22properties ¥118.0bn

Property Acquisition



Hulic Nakano Building

Hulic Chofu





Hulic Ueno Building

Aristage Kyodo

Acquisition of 13properties, ¥74,872mn



Hulic Kojimachi Building



Granda Gakugeidaigaku



18th FP

Hulic Gotanda Building

Acquisition of

1property, ¥6,162mn



19th FP

Hulic Kobunacho Building



Charm Premier Den-en-Chofu Acquisition of 4properties, ¥21,220mn



Sotetsu Fresa Inn Tokyo-Roppongi (Additional Acquisition)



Hulic Kaminarimon Building

Acquisition of 3properties, ¥12,780mn

Acquisition of 1property, ¥3,000mn

Kameido Fuii Building

9properties ¥62.1bn

Property ransfe

**Total Gains** on Sales ¥5.0 bn



Hulic Omori Building

Shinagawa Season Terrace

Transfer of 6properties, ¥31,325mn

Gains on Sales

¥3,324mn



Hulic Shiniuku 3 Chome Building

Yokohama Yamashitacho Building

> Transfer of 1property, ¥4,830mn **Gains on Sales** ¥306mn



Transfer of 1property, ¥10,935mn 1property, ¥10,935mn

**Gains on Sales** ¥410mn

Transfer of Gains on Sales ¥414mn

<u>Acquired</u>

Assets

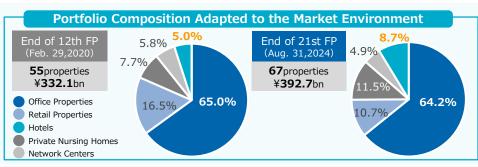
4.1%



Transfer of 1property, ¥4,080mn

Gains on Sales ¥585mn

ogress in Asset Replacement



#### Effects of Asset Replacements (After 13th FP (Aug. 2020))

**Stronger Revenue** 

Avg. NOI Yield \*4

Transferred Assets

3.9%

Improvements in **Building Age** 

### Average Age of Buildinas\*5

Transferred Assets

Acquired Assets

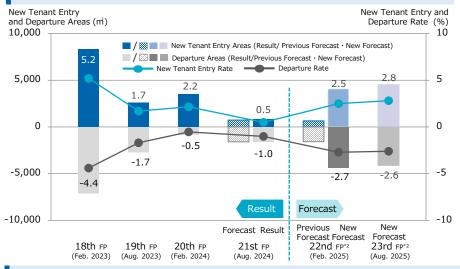
38.2

16.1

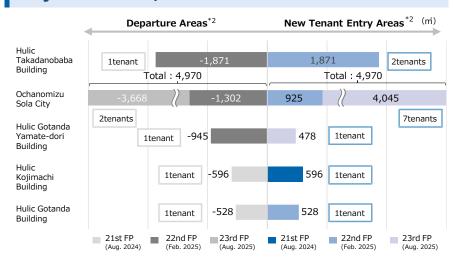
Years Years

- The acquisition amount is based on the purchase price of each acquired asset, and the transfer amount is based on the sale price of each transferred asset The "Gains on Sales" in each FP, which deducts the (estimated) book-value price from the transfer price for the transferred properties during each FP at the time of transfer, is for reference and differs from the actual gains on the sale of the property. The figure is rounded down to the nearest million yen
- Based on the acquisition price of assets held by Hulic Reit as of each occasion.
- The average NOI yield is the figure calculated by dividing the total of NOI (equity basis) based on the direct capitalization method and indicated in the appraisal report (for properties transferred at the end of FP immediately prior to the transfer, and for properties acquired at the time of acquisition) by the total acquisition price, rounded off to one decimal place. \*5 The total of building age for each asset multiplied by the acquisition price is divided by the total amount of the acquisition price. The building age for each asset at the time of transfer (in the case of a split transfer, the transfer date is the completion date of the second transfer), and the age of acquired asset at the

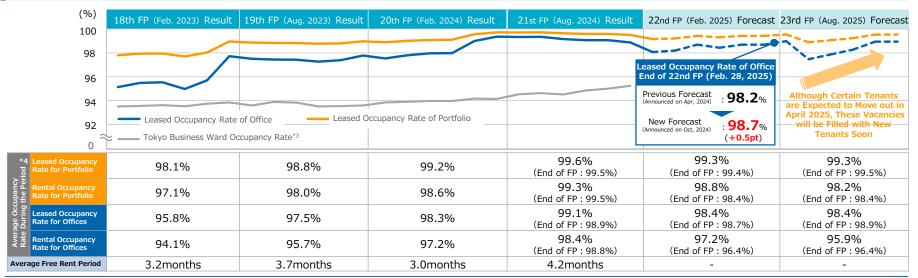




### Major Move-Ins/Move-Outs\*1



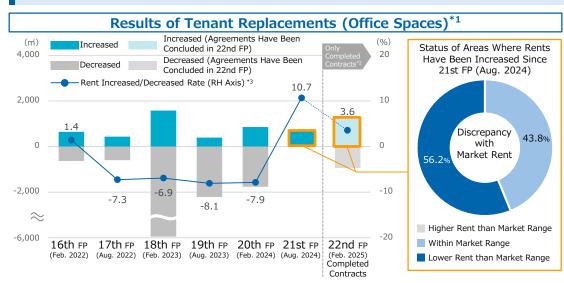
### **Trend of Occupancy Rate**



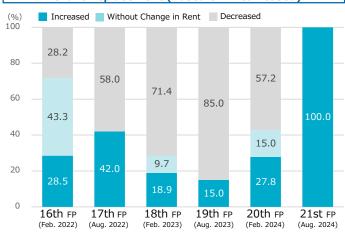
<sup>\*1</sup> Figures for departure area and tenant departure rate are negative values. \*2 The new tenant entry and departure areas for the 22nd FP (Feb. 2025) and beyond are rounded to the nearest whole number based on the estimated new tenant entry and departure areas in the earnings forecasts announced on October 16, 2024. \*3 The data is prepared by the asset management company based on the average vacancy rate in the Tokyo business wards (Chiyoda, Chuo, Minato, Shinjuku and Shibuya wards) released by Miki Shoji Co., Ltd. \*4 Average occupancy rate during the period is the average occupancy rate during the period on a monthly basis rounded to the first decimal place. From the 21st FP (Aug. 2024) year onwards, the occupancy rate at the end of the fiscal year is also shown in parentheses.



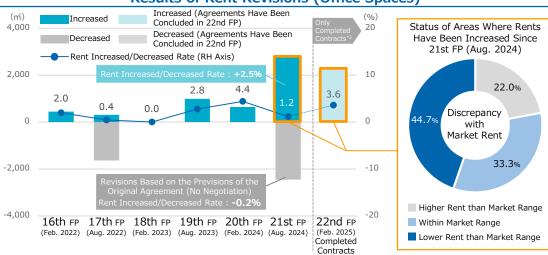
## **Rent Trend of Office Properties**



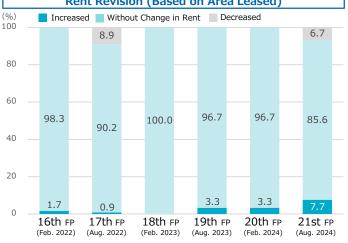








#### Percentage Change in Rent for Spaces Subject to Rent Revision (Based on Area Leased)



This pertains to tenant replacement for office spaces in the case of both entering and departing tenants.

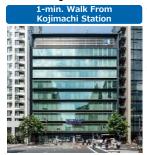
Figures for 22nd FP (Feb. 2025) show the status of tenant replacement and rent revision for which a contract has been completed as of Oct. 16, 2024, but the figures may change depending on the status of contracts to be completed in the future.

The calculation of rent increased/decreased rates in the results of tenant replacements includes spaces without change in rent, based on 20th FP (Feb. 2024) Financial Results Briefing materials. Therefore, the figures may differ from those in 19th FP (Aug. 2023) Financial Results Briefing materials in which these rates were calculated excluding spaces with no change in rent.

## **Examples of Internal Growth**

### Examples of Tenant Replacement from the 21st FP (Aug. 2024) Onwards

#### Hulic Kojimachi Building



- A medium-sized office building with very convenient transportation options, with a standard floor area of about 660m2 (about 200tsubo).
- Despite cancellations in some areas in the 21st FP (Aug. 2024), the property was able to achieve a rent increase of over 5% due to its superior location, and was able to fill the space without any downtime.

Vacancies to be Filled **Move-in Date** 

Rent Increased Rate\*1

About 600m (About 180tsubo)

Mar. 2024

Increased by More than 5%

#### **Hulic Gotanda Building**



Vacancies to be Filled

(Scheduled) Move-in Date

Rent Increased Rate\*1

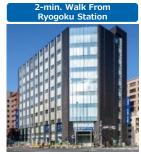
- A medium-sized office building with a standard floor area of about 587m2 (about 178tsubo) that is close to the train station and has very convenient transportation options.
- Although some tenants moved out, the property's location is highly desirable, and rent negotiations were conducted that took advantage of the recovery of market rents, resulting in a rent increase of over 5%.

About 530m (About 160tsubo)

Nov. 2024

Increased by More than 5%

#### **Hulic Ryogoku Building**



located near a train station and along a major road. Although some units were vacated in the 22nd FP (Feb. 2025), the property was able to achieve rent increases of less

A medium-sized office building

about 556m2 (about 168tsubo)

with a standard floor area of

(Scheduled) Move-in Date

Rent Increased Rate\*1

About 270m (About 80tsubo)

than 5% due to its superior

location and scarcity in the area.

Nov. 2024

Increased by Less than 5%

### Examples of Rent Revisions from the 21st FP (Aug. 2024) Onwards

### **Hulic Jimbocho Building**

2-min. Walk From Jimbocho Station

About 250ml Area of space (About 80tsubo) **Revision Date** Jul. 2024

Rent Increased Rate \*2

Increased by More than 5%

#### Toranomon First Garden

	roranomon rinoc caracii					
	1-min. Walk From Tranomon Station					
	Area of space	About 610m (About 180tsubo)				
1	(Scheduled) Revision Date	Jan. 2025				
Section Section	Rent Increased Rate *2	Increased by Less than 5%				



### **Hulic Kobunacho Building**

4-min. Walk From Ningyocho Station

About 560m Area of space (About 170tsubo) **Revision Date** Aug. 2024 **Rent Increased** Increased by Rate \*2 Less than 5%



#### **Hulic Kobe Building**

2-min. Walk From Sannomiya-Hanadokeimae Station					
Area of space	About 100m (About 30tsubo)				
(Scheduled) Revision Date	Jan. 2025				
Rent Increased Rate *2	Increased by Less than 5%				



### Hulic Asakusabashi Building

1-min. Walk From Asakusabashi Station About 1,100m Area of space (About 300tsubo) (Scheduled) Nov. 2024 **Revision Date Rent Increased** Increased by Rate \*2



### Hulic Gotanda Yamate-dori Building

Less than 5%

1-min. Walk From Osakihirokoji Station

1	Area of space (Scheduled)	About 420m (About 130tsubo)
	Revision Date	Apr. 2025
	Rent Increased Rate *2	Increased by More than 5%

- In the areas where vacancies have been filled, the percentage increase in the contract rent of the new tenant compared to the contract rent of the previous tenant is classified as "Less than 5%" and "More than 5%" and stated accordingly.
- \*2 In the case of areas where rent has been revised, the percentage increase in the revised rent compared to the previous rent is classified as "Less than 5%" and "More than 5%" and stated accordingly.

# 3. Results of Retail Properties

### **Retail Properties**

Retail **Properties** 

Total No. of Properties 9properties

Total Acquisition Price ¥ 42,158 million

Share (End of 21st FP (Aug. 31,2024)) Average NOI Yield

10.7%

100.0%

Occupancy Rate

4.7%

## Trend of Occupancy Rate\*1



### Sales Trends of HULIC & New

#### **HULIC & New SHIBUYA**

**Acquisition Price** ¥ 3,150 million

Occupancy Rate End of 21st FP (Aug. 31,2024)

100.0%

**Nearest Station** 5-min. Walk From Shibuya Station

## **HULIC & New SHINBASHI**

**Acquisition Price** 

¥ 3,100 million

Occupancy Rate End of 21st FP (Aug. 31,2024)

100.0%

**Nearest Station** 

3-min. Walk From **Uchisaiwaicho Station** 

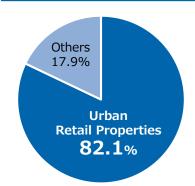
- Sales (total) for the 2 properties have continued to exceed the pre-pandemic level since 2023, and at present, they have remained 1.5 times higher the level of the same month in 2019.
- At HULIC & New SHIBUYA, rent increases were achieved with some tenants in the 21st FP (Aug. 2024). We will continue to aim for continuous rent increases in the future.

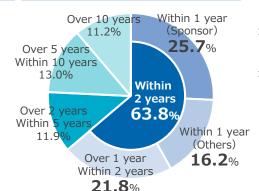
# **Status of Diversification of Retail Properties**

**Facility-Specific Diversification Status\*2** 

### **Remaining Period**

(Based on Rent in Lease Agreement)\*3





Sales Trends of HULIC &New (Total for 2 properties) \*4 (Indicators Compared to the Same Month in 2019)



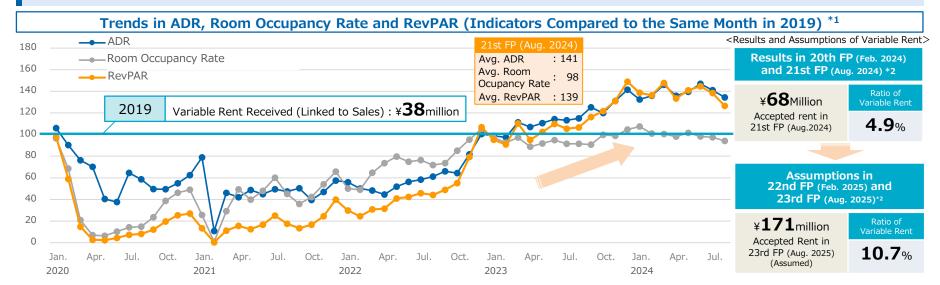
<sup>\*1</sup> The average occupancy rate for each FP is the average occupancy rate for the period on a monthly basis, rounded off to the first decimal place. \*2 "Urban Retail Properties" refers to commercial properties located in very busy urban areas with broad market areas, and "Others" refers to commercial properties other than urban retail properties. The percentages in each graph are based on the acquisition price of assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement. \*3 The remaining period for each contract at retail properties (including retail sections on office properties, excluding residential and private nursing home sections) as of the announcement of the 21st FP (Aug. 2024) is calculated based on the contract rent. \*4 In the case of the 2 properties HULIC &New SHIBUYA and HULIC 8. New SHINBASHI, the figures are calculated by indexing the value in the same month in 2019 at 100 for the results in each month from Jan. 2020, based on the monthly sales (total for the 2 properties) received from the tenants occupying spaces that have not had any tenant replacements during the period from Jan. 2019 to Aug. 2024.

Hotels

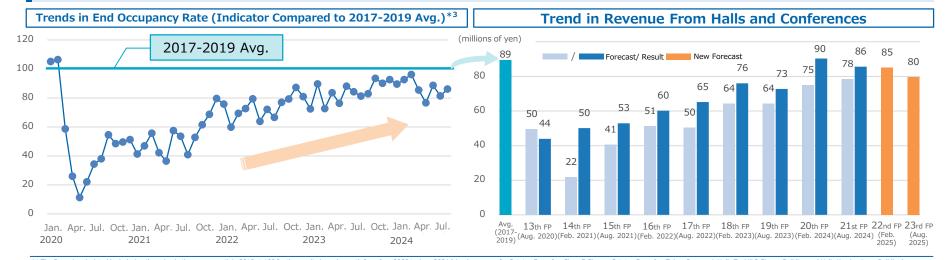
Halls and Conferences

18

### **Situation of Hotel**



# Situation of Halls and Conferences (Linked to Sales)



<sup>\*1</sup> The figure is calculated by indexing the value in the same month in 2019 at 100 for the results in each month from Jan. 2020 to Aug. 2024 (simple average for Sotetsu Fresa Inn Ginza 7 Chome, Sotetsu Fresa Inn Tokyo-Roppongi, Hulic Tsukiji 3 Chome Building and Hulic Kaminarimon Building).

\*2 Variable rents for hotels are incurred when annual room sales exceed a certain amount, and when variable rents are incurred, they are recorded as revenue in odd-numbered FP (FP ending in August). The variable rents of the traible rents to the total rent revenue for the subject period for properties classified as "Hotels." The amount of variable rent and the variable rent ratio for the 225) and the 237 FP (Aug. 2025) are based on the assumptions in the earnings forecast announced on October 16, 2024; we do not guarantee the feasibility, amount, etc. of this.

\*3 Figures for results in each month from Jan. 2020 to Aug. 2024 (simple average of results for Ochanomizu Sola City and Hulic Asakusabashi Building) are indexed with the average results for the same month in 2017-2019 set at a value of 100.



# 4. Financial Condition

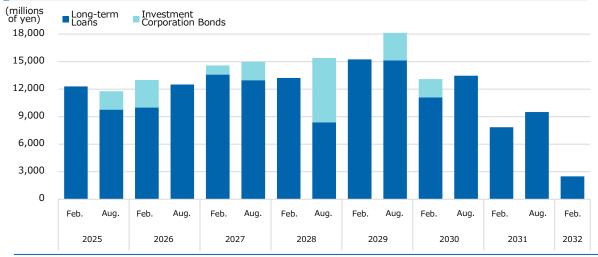
• Taking into account the financial environment and the impact on the existing unitholders, we refinanced with variable interest rates for a portion of our borrowings, with fixed rates still accounting for the majority.

### Status of Interest-bearing Debt\*1

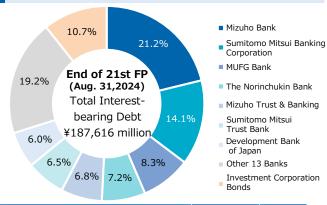
		End of 18th FP (Feb. 28, 2023)	End of 19th FP (Aug. 31, 2023)	End of 20th FP (Feb. 29, 2024)	End of 21st FP (Aug. 31, 2024)	Issuan Unsecu
Total Interest- bearing Debt	(millions of yen)	180,116	180,116	188,116	187,616	Corp Issue date
(Of Which, Total Sus Finance)	tainability	(6,500)	(8,690)	(11,690)	(11,690)	issue date
Average Remaining Period	(year)	4.0	4.0	3.8	3.7	Term
Average Interest Rate	(%)	0.61	0.65	0.65	0.68	Amount issued
Long-term Liability Ratio	(%)	100.0	100.0	100.0	100.0	Interest rate
Fixed-interest Rate Ratio*2	(%)	99.4	100.0	96.2	92.2	Credit rating
Credit Rating (Outlook)		AA (Stable)	AA (Stable)	AA (Stable)	AA (Stable)	Use

Issuance of 8th Series Unsecured Investment Corporation Bonds						
Issue date	Aug. 15, 2024 (21st FP)					
Term	5 years					
Amount issued	¥ 3.0 billion					
Interest rate	0.831%					
Credit rating	AA (JCR)					
Use	Making a repayment of borrowings outstanding					

# Diversification of Interest-bearing Debt Maturities (End of 21st FP (Aug. 31, 2024))



### **Lender Formation**



Lender	Loan Balance (millions of yen)	Share
Mizuho Bank, Ltd.	39,734	21.2%
Sumitomo Mitsui Banking Corporation	26,485	14.1%
MUFG Bank, Ltd.	15,539	8.3%
The Norinchukin Bank	13,553	7.2%
Mizuho Trust & Banking Co., Ltd.	12,780	6.8%
Sumitomo Mitsui Trust Bank, Limited	12,163	6.5%
Development Bank of Japan Inc.	11,262	6.0%
Resona Bank, Limited.	7,598	4.0%
SBI Shinsei Bank, Limited	5,780	3.1%
Shinkin Central Bank	5,281	2.8%
Aozora Bank, Ltd.	5,081	2.7%
Mitsui Sumitomo Insurance Company, Limited	3,500	1.9%
Nippon Life Insurance Company	2,230	1.2%
The 77 Bank, Ltd.	2,000	1.1%
The Higo Bank, Ltd.	1,400	0.7%
The Gunma Bank, Ltd.	1,000	0.5%
THE NISHI-NIPPON CITY BANK, LTD.	1,000	0.5%
Sompo Japan Insurance Inc.	500	0.3%
The Bank of Fukuoka, Ltd.	500	0.3%
Meiji Yasuda Life Insurance Company	230	0.1%
Investment Corporation Bonds	20,000	10.7%

<sup>\*1</sup> The "Average Remaining Period," "Average Interest Rate," "Long-term Liability Ratio," and "Fixed-interest Rate Ratio" at the end of 20th FP (Feb. 29, 2024) are calculated by excluding the balance of unpaid loans at the end of 20th FP (Feb. 29, 2024) for short-term borrowings borrowed on Dec. 1 and 22, 2023.

<sup>\*2</sup> Fixed-interest rate loans include loans whose rates have been fixed due to interest rate swap contracts.

0



# 5. Status of Appraisal Values

# Appraisal Values and Unrealized Gains/Losses at the End of FP

- Unrealized gains have increased steadily since the listing, amounting to +¥74.7 billion at the end of 21st FP (Aug. 31, 2024); +¥23 billion in comparison with the end of 20th FP (Feb. 29, 2024).
- At the end of 21st FP (Aug. 31, 2024), the unrealized gains/losses ratio was +19.5%; +0.7pt in comparison with the end of 20th FP (Feb. 29, 2024).

#### **Summary of Appraisal Values** Change in Direct Cap Rates\*2 (unit: millions of yen) (unit: numbers of properties) End of 21st FP (Aug. 31, 2024) Change From the End of 20th FP (Feb. 29, 2024) Comparison with the End of 20th FP Unrealized Unrealized Unrealized Unrealized Avg. Avg. **Appraisal** No. of No. of **Appraisal** Gains/ Gains/ **Direct** Gains/ Gains/ **Direct** In-De-**Properties** Value\*1 **Properties** Value\*1 Flat Losses\*1 Losses Ratio Losses\*1 Cap Rate **Losses Ratio** Cap Rate crease crease Office Office 297,619 50,742 20.6% 3.3% 0 -992 +55 +0.1pt-0.0pt 0 32 Properties **Properties** Retail Retail 49,525 8,061 19.4% 3.8% 0 +715+895+2.2pt0.0pt 0 9 **Properties** Properties +1,409-0.1pt Hotels Hotels 36,900 3,334 9.9% 3.5% +1,300+4.2pt0 0 Private Nursing Private Nursing 13 53,860 9.766 22.1% 4.0% 0 -210 -25 -0.0pt 0.0pt 0 13 Homes Homes Network Network 21,004 2,831 15.6% 4.8% +7 +60 +0.4pt-0.0pt Centers Centers Total 458,908 3.5% +2.393Total 0 61 74,737 19.5% +820+0.7pt-0.0pt



<sup>\*1</sup> Appraisal value is rounded to the nearest million ven. Unrealized gains/losses is rounded off units of less than one million ven

<sup>\*2</sup> Results are presented relative to appraisal value at the time of acquisition with respect to properties acquired during 21st FP (Aug. 2024).





**IV** ESG Initiatives

# 1. Evaluations and Topics

### **Evaluation by External Organizations and Initiatives**

### **GRESB Real Estate Survey**



# 2024 Green Star (Eight Consecutive

(Eight Consecutive Year)
2024

GRESB Rating
4 Star

2023 GRESB Public Disclosure

(Highest/Five Consecutive Year)

# Task Force on Climate-related Financial Disclosures (TCFD)

- Hulic REIT Management announced its support for the TCFD recommendations in Jul. 2021.
- Started qualitative disclosure of scenario analysis results in Apr. 2022.





(\*) For detailed scenario analysis and financial impact in accordance with the TCFD recommendations, please refer to the ESG Report available on Hulic Reit's website.

### Submitted responses to CDP's Climate Change Program



We participated in the CDP's Climate Change program for the first time in 2023, and participated in 2024 as well.

### **Recent ESG Topics**

# **Introduction of Electricity From Renewable Energy Sources to Properties Owned**

 While taking into account costs and other factors, we are making the switch to renewable energy-derived electricity by changing power companies. Since the earnings announcement for the 20th FP, we have switched to renewable energy-derived electricity at three more properties, bringing the total to 24 properties as of the announcement of the 21st FP results.

A total of 24 properties have introduced Electricity From Renewable Energy Sources, incl. Ochanomizu Sola City, as of 21st FP (Aug. 2024) Earnings Announcement.



Ochanomizu Sola City

## Steps taken toward earning SBT Certification

 In July 2024, the KPI related to reducing GHG emissions was revised in order to obtain SBT certification.

#### New Target (KPI)

- The target (KPI) is reduction of total GHG emissions in Scope 1 and Scope 2 by 42% relative to the actual figures for 2022 by the end of 2030.
- The target (KPI) is reduction of total GHG emissions in Scope 3 by 25% relative to the actual figures for 2022 by the end of 2030.
- Net-zero by 2050(Note)

(Note) Excludes properties for which we do not have energy management authority including master lease properties, residential parts of properties and non-managerial co-ownership properties, etc.

 In July 2024, an application was completed for SBT certification in accordance with the above KPI revision.



# 2. Initiatives for Environment

# **Progress in Targets (KPIs) for Environment**

### **GHG Emissions**

### **Energy Consumption**

# Green Building Certification\*1 Acquisition Rate\*2

#### Target (KPI)

- The target (KPI) is <u>reduction of GHG emissions intensity for</u> the entire portfolio by 42% relative to the actual figures for 2018 by the end of 2030.
- Net-Zero by 2050\*3

vised in July 2024

- The target (KPI) is reduction of total GHG emissions in Scope 1 and Scope 2 by 42% relative to the actual figures for 2022 by the end of 2030.
- The target (KPI) is reduction of total GHG emissions in Scope 3 by 25% relative to the actual figures for 2022 by the end of 2030.
- Net-Zero by 2050\*3

### Target (KPI)

The target (KPI) is reduction of energy consumption intensity for the entire portfolio by 30% relative to the actual figures for 2018 by the end of 2030.

Revised in July 2024

The basic target (KPI) is reduction of average energy consumption intensity over the past five years for the entire portfolio by 1% or more (2022 as a benchmark (Note)).

(Note) If less than five years, it shall be the average of the applicable period.

### Target (KPI)

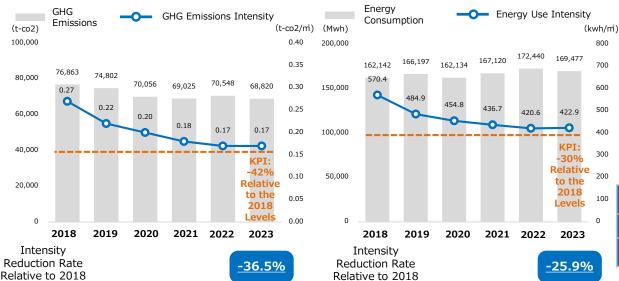
- Entire Portfolio: <u>To be Maintained at 50% or more</u>
- Tokyo Commercial Properties:
   To be Maintained at 60% or more
- (\*) Based on Number of Properties

Revised in October 2024

- Entire Portfolio: To be Maintained at 50% or more
- Office Properties and Retail Properties:
   To be Maintained at 60% or more
  - (\*) Based on Gross Floor Area

#### Actual Figures (Based on target before revision (KPI)) \*4

### Actual Figures (Based on target before revision (KPI)) \*4



### **Actual Figures**



- 1 Refers to certification by a third-party certification body, such as DBJ Green Building Certification, CASBEE, BELS, and JHEP Certification.
- \*2 In the calculation of the percentage of properties that will have acquired green building certification, the properties subject to calculation do not include properties for which ownership is of the land interest only. Even if a single property will have acquired several green building certifications, it is counted as 1 property
- \*3 Excludes properties for which we do not have energy management authority, incl. master lease properties, residential parts of properties and non-managerial co-ownership properties, etc.
  \*4 The following is the scope of subject properties in the calculation of actual figures.
  - (1) The period during which the property was owned by Hulic Reit (limited to properties for which data is available). (2) For the properties that Hulic Reit holds under co-ownership, calculations are based on the figures equivalent to the co-ownership interest held by Hulic Reit. In the case of properties which Hulic Reit holds under sectional ownership or co-ownership interest.



# 3. Initiatives for Society and Governance

# **Initiatives for Society**

### **Enhancement of Customer (Tenant/User) Satisfaction**

Implementation of Tenant Satisfaction Surveys

- Tenant satisfaction surveys of approx. 300 tenants have been conducted since
- The majority of tenants who responded have indicated that they are satisfied

### **Motivating Work Environment** (Nurturing of Human Resources, DEI, etc.)

Office Environment Improvements and Introducing Office Background Music

- Taking the opportunity of office relocation, we create a work environment with greater consideration for employee comfort.
- Multi-functional space in the center of the office to **promote communication**.
- Support for diverse work styles, including a web conferencing space with soundproofing equipment and individual spaces for focused work
- Introducing office background music to further improve the work environment



Collaboration Area (Shared Multi-functional Space)



Introducing office background music

#### DEI and Human Capital Enhancement

- Percentage of women among officers: 50% at Hulic Reit, 14% at Hulic REIT Management\*1
- Percentage of employees taking childcare leave (2023): male 100%, female
- Enhancing personnel resources (child leave, childcare leave, nursing care leave, short-time working hours for nursing care, and next-generation support leave (for infertility treatment for the employee), etc.) to create a comfortable work environment
- Implementation of Employee Satisfaction Survey (President Questionnaire) (fiscal 2023: response rate of 100%)

### **Initiatives for Governance**

### **Hulic REIT Management's Corporate Governance**

Breakdown of Full-Time Board Members and Employees at Hulic REIT Management (As of End of Sep. 2024)



Introduction of an Incentive Bonus Partially Linked to the DPU to the Remuneration System for Officers and Employees

Introduction of Remuneration Linked to the Relative Performance of Investment Unit Prices to Executive Compensation

The portion equivalent to approx. 50% of the total amount of remuneration for the main officers is linked with the relative performance of Hulic Reit's investment unit price.

### **Initiatives for Aligning Unitholder Return**

Same-Boat Investment by Sponsor and Introduction of Investment Unit Ownership Program incl. Sponsor

### Securing Same-Boat Relationship with Unitholders

Hulic

Sponsor's Ownership Ratio

Before the Acquisition

Acquisition 12.50% 14.50%

After the

**Investment Unit** Ownership Program

Officers and Employees of Sponsor and Hulic REIT Management Participate in the Investment Unit Ownership Program.

Hulic Reit's Unitholders

**HULIC REIT, INC.** 

<sup>\*1</sup> Figures include part-time officers.

<sup>\*2</sup> The total number of employees includes three officers who have concurrent duties as employees and includes one temporary employee.





V Future Strategy



# 1. Portfolio Strategy

# **Asset Replacement Policy**

### **Acquisition Policy for Each Sector**

### Office Properties Retail Properties

Others

- Consideration Taking into Property Characteristics Such as Location, Tenant Leasing Needs, and Future Growth Potential
- Carefully Selected Investment Targets with a View to Mixed-Use Development Properties by Sponsors, Among Other Factors
- Greater Focus on Initiatives as Assets with Growth Potential
- Aiming to Improve Growth Potential by Accepting Variable Rents Based on Revenue Stability, While Taking into Account Management Performance and Other Factors

 Carefully Selected Investment in Private Nursing Homes, While Ensuring Profitability by Utilizing Warehousing and by Assessing the Operating Status of Operators and Other Efforts

### **Property Transfer Strategy**

- <Properties Under Consideration for Transfer>
- Properties for Which Future Upside Cannot Be Expected, and Whose Profitability Could Decline in an Inflation Environment Such as Fixed Rent
- Properties Whose Rental Income Could Decline Due to the Departure of Tenants and Other Factors
- Properties Whose Costs Could Increase, Such as the Possibility of Higher Capital Expenditures Needed to Maintain Competitiveness

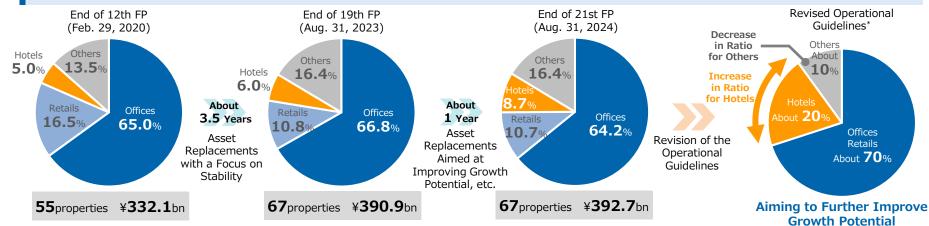
Aiming to Improve DPU Levels by Realizing Unrealized Gains, and Also Stabilize DPU Levels by Utilizing Reserves for Reduction Entries

From Jan. 2025: Exceptions to Contraction Due to Replacement by Purchase of Assets Held for the Long Term: Augmentation of Conditions

**Considering Measures Such as Asset Replacement to Improve Growth Potential** 

Specific Measures are to be Announced During the 22nd FP (Feb. 2025)

# **Portfolio Management Adapted to the Market Environment**

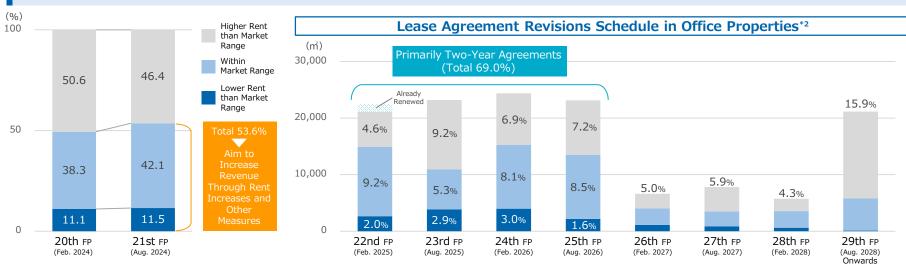


<sup>\*</sup> The operational guidelines allow for fluctuations of ±10 points for each of the figures stated. The ratios are based on the acquisition price and do not include consumption tax, local consumption tax, fees at the time of acquisition, or other costs. In addition, the investment ratio may differ from these ratios in cases in which Hulic Reit acquires specific individual assets.

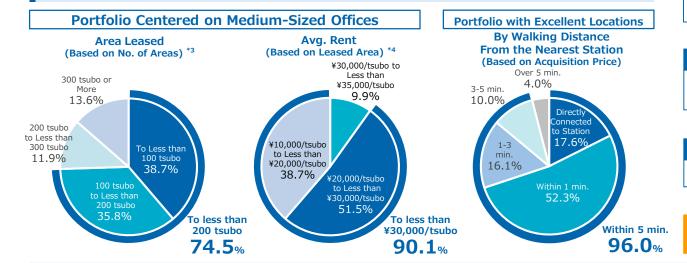


# 2. Internal Growth Strategy

# Discrepancy with Market Rent in Office Properties (Based on Area Leased)\*1



### Status of Office Portfolio



#### Primarily Two-Year Agreements

Ratio of Areas that Will Be Up for Renewal by the End of 25th FP (Aug. 31 2026): 69.0%



#### Primarily Medium-Sized Offices

Less Vulnerable to Changes in the Supply and Demand Environment Due to the Large Supply of Large-Scale Offices



#### Advantage of Locations

Ratio of Properties Located within a 5 min. Walk From the Station: 96.0%

**Aim to Increase Distribution Through Continuous Rent Increases** 

The rent level for incoming tenants and comparison with market range for office properties held by Hulic Reit at each point are stated based on the area leased. In principle, "Market Range" refers to rent levels around midway between maximum and minimum assumed new rents assessed by CBRE Inc. The respective percentages shown are expressed as percentages relative to total leasable area of office properties held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement

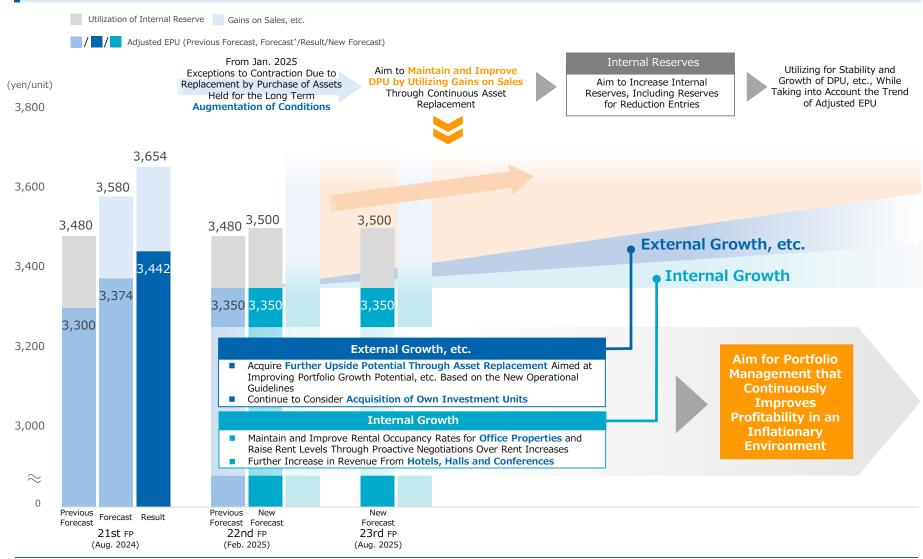
<sup>\*3</sup> The ratio based on the number of areas is calculated based on the area leased for tenants (the area not converted to equity) for office properties held by Hullic Reit as of the end of 21th FP (Aug. 31, 2024). In the case of tenants who have rented multiple areas, if the area leased is listed separately in the agreement, the rate is calculated based on each area leased for the different areas.

<sup>\*4</sup> The ratio of the average rent for each office property held by Hulic Reit as of the end of 21st FP (Aug. 31, 2024) to the entire office is calculated based on the leased area for office properties held by Hulic Reit



# 3. Distribution Strategy

# Measures to Maintain and Improve DPU and Adjusted EPU



<sup>\* &</sup>quot;Previous Forecast" for 21st FP (Aug. 2024) represents the earnings forecast announced on Oct. 17, 2023. "Forecast" for 21st FP (Aug. 2024) and "Previous Forecast" for 22nd FP (Feb. 2025) represent those announced on Apr. 18, 2024.



# 3. Distribution Strategy

# **Hulic Reit's Growth Cycle and Near-Term Upside Potential\***

Strategy for Improving Growth Through the New Operational Guideline

**Property Transfer** 

Consider the Transfer of Properties that Account for About 5% of the Portfolio (Based on Acquisition Price)

About **2,080** ven/unit

Estimate Assuming that 5% of the Unrealized Gains (3.7 billion yen) Have Been Realized, Based on the Total Unrealized Gains of the Entire Portfolio (74.7 billion yen)

Aim for Stable Dividend Growth Through Continuous Transfers Over **Multiple Fiscal Periods** 

Aim to Expand Internal Reserves by Setting Aside Some Reserves for Reduction Entries

Aim for Further Upside by

Accelerating the Growth Cycle

Consider Property Acquisitions Using Transfer Funds

for DPU

ven/unit

Consider Transferring Properties Whose Profitability Could Decline in an Inflation Environment, etc.

Adjusted 3,350

150

**Property Acquisition** 

### **Property Acquisition Using Borrowing**

Upside Potential for Adjusted EPU (per FP) About 60 yen/unit

Calculated Based on the LTV (45.7%) at the End of 21st FP, Assuming the Acquisition of Properties that Would Increase the LTV by About 47% (About 10 billion yen)

### **Property Acquisition Using Cash on Hand**

Adjusted EPU (per FP)

About 90 yen/unit

Calculated Based on the Estimated 14.7 billion ven in Cash on Hand at the End of 21st FP, Assuming the Acquisition of 9 billion in Properties

Accelerating

Internal Growth by Utilizing the Upside Potential of Acquired **Properties** 

### **Internal Growth**

Increase in Rental Occupancy Rate and Rent of Office **Properties** 

About 130 yen/unit

Estimate Assuming that the Rental Occupancy Rate (Average for 23rd FP: 95.9%) Will Be Raised to Around 98% and Rents will be Revised Upwards, etc.

#### **Increases for Hotels with Variable Rents**

About 20 yen/unit

Estimate Assuming a 10% Increase in RevPAR (Annual Average) for Hotels with Variable Rents

300 yen/unit

22nd FP (Feb. 2025) 23rd FP (Aug. 2025) New Forecast

The asset management company estimates the impact that these measures would have on earnings, based on certain assumptions, and this is divided by the number of investment units (1.440.000 units) to present a figure that provides a rough idea. We do not guarantee the feasibility, amount, timing etc., for this, Actual DPU will change due to factors other than the above.





Summary of Financial Results and Earnings Forecast



# 1. Statements of Income

# Results of 21st FP (Aug. 2024)

(unit: millions of yen) 20th FP 21st FP Main Factors Difference Change (Feb. 2024) (Aug. 2024) Forecast\*2 Result (A) (B) Result (C) (C-A)(C-A)(C-B) **Operating Revenues** Real Estate Lease Business Revenues 10,955 11,016 11,074 +57+118■ Real Estate Lease Business Revenues (+118) Gains on Sales of Real Estate · Revenue Contributions From Properties Acquired During 20th 368 423 430 +7 +62 FP(Feb. 2024) and 21st FP (Aug. 2024): +214 **Properties** · Decrease in Revenue From Properties Transferred During 20th FP **Total Operating Revenues** 11.323 11,439 11,504 +180(Feb. 2024) and 21st FP (Aug. 2024) : -81 +65 Acceptance of Variable Rent for Hotels: +67 **Operating Expenses**  Decrease in revenue from existing properties\*3: -82 -70 [ · Increase in Rent Revenue due to Decrease In Downtime, etc. Expenses Related to Rent Business -3.981-4.082-4.052+30(Of which) Decrease in Revenue From Restoration Costs: -93 Decrease in Rent Revenue From Halls and Conferences Taxes and Public Dues -898 -1,014-1,008 +5 -110 Revenue: -10 -1,388-1,376 -1,399-23 Depreciation and Amortization -10 · Decrease in Rent Revenue due to Utilities : -58 • Increase in Other Rent Business Revenues : +5 -174 -158 -138 +35 +20Repair Expenses -15 -60 -30 Leasing-related Costs +29-15 ■ Gains on Sales of Real Estate Properties (+62) · Property Transferred During 20th FP (Feb. 2024) : Other Expenses Related Hulic Ginza 7 Chome Building (2 Split Transfer) (-368) -1,504-1,473-1,475-1 to Rent Business Property Transferred During 21st FP (Aug. 2024) : Hulic Higashi Nihombashi Building (+430) -1,095 -1,103-1,129-26 Asset Management Fee -285 -268 -256 Other Operating Expenses +12■ Expenses Related to Rent Business (-70) -5,363 -74 · Increase in Expenses Related to Rent Business for Properties **Total Operating Expenses** -5,454 -5,438+16 Acquired During 20th FP (Feb. 2024) and 21st FP (Aug. 2024) 5,960 5,984 6,066 +105 Operating Profit 5 +1 · Decrease in Expenses Related to Rent Business for Properties Non-operating Income +6 Transferred During 20th FP (Feb. 2024) and 21st FP (Aug. Non-operating Expenses Increase in expenses for existing properties\*3: -24 Interest Expenses -786 -812 -800 -13 ┌ · Increase in Expenses Related to Taxes and Public Dues : -85 +11/Borrowing-related Expenses · Increase in Expenses Related to Depreciation and Amortization Amortization of Investment Unit -9 -6 -6 · Decrease in Expenses Related to Repair: +32 -0 **Issuance Costs**  Increase in Expenses Related to Leasing-related Costs: -17 · Decrease in Expenses Related to Utilities: +26 Amortization of Investment -8 -8 -8 · Decrease in Expenses Related to Custodian Costs (Renewal -0 Corporation Bond Issuance Costs Fee): +12 · Decrease in Other Rent Business Expenses : +10 -804 -827 -815 -10 **Total Non-operating Expenses** +115,160 5,157 5,25 +96 **Ordinary Profit** +100Profit 5,160 5,156 +96 +100Cash Distributions per unit (yen) 3,583 3,580 3,654 +71

<sup>\*1</sup> Figures less than ¥1 million are truncated. \*2 Figures are based on forecasts released on Apr. 18, 2024. For details, please refer to Financial Report for the Fiscal Period Ended February 29, 2024, which was released on Apr. 18, 2024. \*3 "Existing Properties" refers to assets held by Hulic Reit as of the announcement of the financial results for the 21st FP (Aug. 2024), excluding the properties acquired in the 20th FP (Feb. 2024) (Hulic Komagome Building, Sotetsus Fresa Inn Tokyo Roppongi, Hulic Kaminarimon Building), the property transferred in the 21st FP (Aug. 2024) (Hulic Higashi Nihombashi Building).



# 1. Statements of Income

# Forecasts of 22nd FP (Feb. 2025) and 23rd FP (Aug. 2025)

						(unit: milli	ons of yen)
	21st FP (Aug. 2024)	22nd FP F (Feb. 2		Difference	Main Factors	23rd FP (Aug. 2025)	Change
	Result (A)	Previous*2(B)	New (C)	(C-B)	(C-B)	Forecast (D)	(D-C)
Operating Revenues							
Real Estate Lease Business Revenues	11,074	10,892	10,948	+56		11,003	+ 54
Gains on Sales of Real Estate Properties	430	0	0		■ Real Estate Lease Business Revenues (+56) • Revenue Contributions From Properties Acquired	0	0
Total Operating Revenues	11,504	10,892	10,948	+ 56	After the Release of the Previous Forecasts <sup>*2</sup> : +75	11,003	+ 54
Operating Expenses					<ul> <li>Decrease in revenue from existing properties*3: -19</li> <li>☐ Decrease in Rent Revenue due to Decrease In Downtime,</li> </ul>		
Expenses Related to Rent Business	-4,052	-4,018	-4,049	-30	etc.:-18 • Decrease in Rent Revenue due to Utilities:-2	-4,078	-28
(Of which)					Increase in Rent Revenue From Halls and Conferences		
Taxes and Public Dues	-1,008	-1,014	-1,007	+6	Revenue: +3 • Decrease in Other Rent Business Revenues: -2	-1,043	-35
Depreciation and Amortization	-1,399	-1,380	-1,401	-21		-1,411	-10
Repair Expenses	-138	-133	-142	-9		-123	+18
Leasing-related Costs	-30	-29	-29	+0		-27	+2
Other Expenses Related to Rent Business	-1,475	-1,460	-1,468	-7	■ Gains on Sales of Real Estate Properties (0)	-1,471	-3
Asset Management Fee	-1,129	-996	-1,000	-4		-1,009	-9
Other Operating Expenses	-256	-212	-228	-16		-223	+5
Total Operating Expenses	-5,438	-5,227	-5,278	-51		-5,311	-32
Operating Profit	6,066	5,665	5,669		■ Expenses Related to Rent Business (-30) • Increase in Expenses Related to Rent Business for Property	5,691	+21
Non-operating Income	6	0	0	0	Acquired After the Release of the Previous Forecasts*2: -5 • Increase in expenses for existing properties*3: -25	0	0
Non-operating Expenses					Decrease in Expenses Related to Taxes and Public Dues: +6		
Interest Expenses /Borrowing-related Expenses	-800	-830	-832	-2	Increase in Expenses Related to Depreciation and Amortization: -17	-855	-22
Amortization of Investment Unit Issuance Costs	-6	0	0	0	Increase in Expenses Related to Repair Expenses     Costs: -8     Increase in Expenses Related to Utilities: -2	0	+0
Amortization of Investment Corporation Bond Issuance Costs	-8	-8	-10	-2	· Increase in Other Rent Business Expenses : -4	-10	-0
Total Non-operating Expenses	-815	-839	-844	-5		-866	-21
Ordinary Profit	5,257	4,825	4,825	-0		4,825	+0
Profit	5,256	4,824	4,824	-0		4,824	+0
Cash Distributions per unit (yen)	3,654	3,480	3,500	+20		3,500	0

<sup>\*1</sup> Figures less than ¥1 million are truncated

<sup>\*2</sup> Figures are based on forecasts released on Apr. 18, 2024. For details, please refer to Financial Report for the Fiscal Period Ended February 29, 2024, which was released on Apr. 18, 2024.

<sup>\*3 &</sup>quot;Existing Properties" refers to assets held by Hulic Reit as of 21st FP (Aug. 31, 2024) earnings announcement less the properties acquired after the release of the previous forecasts (Kameido Fuji Building).



# 1. Statements of Income

### Results of 21st FP (Aug. 2024) and New Forecasts of 22nd FP (Feb. 2025)

(unit: millions of yen)

						(unit: mill	ions of yen)
	21st FP (Aug. 2024)	22nd FP Forecast (Feb. 2025)		Change			Change
	Result (A)	Previous*2(B)	New (C)	(C-A)	(C-A)	Forecast (D)	(D-C)
Operating Revenues							
Real Estate Lease Business Revenues	11,074	10,892	10,948	-125		11,003	+ 54
Gains on Sales of Real Estate Properties	430	0	0	-430	■ Real Estate Lease Business Revenues (-125)	0	0
Total Operating Revenues	11,504	10,892	10,948	-555	· Revenue Contributions From Properties Acquired During 21st	11,003	+ 54
Operating Expenses					FP (Aug. 2024) : +48 • Decrease in Revenue for FP From Properties Transferred		
Expenses Related to Rent Business	-4,052	-4,018	-4,049	+2	During 21st FP (Aug. 2024) :-15 • Removal of Variable Rent for Hotels : -68 • Percease in revenue from existing properties*3 : -20	-4,078	-28
(Of which)					becrease in revenue from existing properties . 50		
Taxes and Public Dues	-1,008	-1,014	-1,007	+0	• Decrease in Rent Revenue due to Decrease In Downtime, etc.: -90	-1,043	-35
Depreciation and Amortization	-1,399	-1,380	-1,401	-2	Increase in Revenue From Utilities: +16     Decrease in Other Rent Business Revenues: -16	-1,411	
Repair Expenses	-138	-133	-142	-3	E Decircuse in outer Name Business Notestias 1 10	-123	+18
Leasing-related Costs	-30	-29	-29	+1	■ Gains on Sales of Real Estate Properties (-430)	-27	+2
Other Expenses Related to Rent Business	Related -1,475 -1,460 -1,468 +6 · Property Transferred During 21st FP (Aug. 2024) :	Property Transferred During 21st FP (Aug. 2024) :	-1,471	-3			
Asset Management Fee	-1,129	-996	-1,000	+129		-1,009	
Other Operating Expenses	-256	-212	-228	+27	■ Expenses Related to Rent Business (+2)  • Increase in Expenses Related to Rent Business for Properties  Acquired During 21st FP (Aug. 2024): -3	-223	
Total Operating Expenses	-5,438	-5,227	-5,278	1133		-5,311	
Operating Profit	6,066	5,665	5,669	-396	<ul> <li>Decrease in Expenses Related to Rent Business for Properties Transferred During 21st FP (Aug. 2024): +7</li> </ul>	5,691	+21
Non-operating Income	6	0	0	-6	• Increase in expenses for existing properties*3:-2  • Increase in Expenses Related to Depreciation and	0	0
Non-operating Expenses					Amortization: -3		
Interest Expenses /Borrowing-related Expenses	-800	-830	-832	-32	• Decrease in Expenses Related to Utilities: +12	-855	-22
Amortization of Investment Unit Issuance Costs	-6	0	0	+5	• Increase in Expenses Related to Custodian Costs (Renewal Fee): -3 • Increase in Other Rent Business Expenses: -6	0	+0
Amortization of Investment Corporation Bond Issuance Costs	-8	-8	-10	-1		-10	-0
Total Non-operating Expenses	-815	-839	-844	-29		-866	-21
Ordinary Profit	5,257	4,825	4,825	-432		4,825	+0
Profit	5,256	4,824	4,824	-432		4,824	+0
Cash Distributions per unit (yen)	3,654	3,480	3,500	-154		3,500	0

<sup>\*1</sup> Figures less than ¥1 million are truncated

<sup>\*2</sup> Figures are based on forecasts released on Apr. 18, 2024. For details, please refer to Financial Report for the Fiscal Period Ended February 29, 2024, which was released on Apr. 18, 2024.

<sup>\*3 &</sup>quot;Existing Properties" refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement less the properties acquired after the release of the previous forecasts (Kameido Fuji Building) and the properties transferred after the release of the previous forecasts (Hulic Higashi Nihombashi Building).



# 2. Balance Sheets

(unit: millions of ven)

		(unit: millions of yer			
	End of 20th FP (Feb. 29, 2024)	End of 21st FP (Aug. 31, 2024)	Change		
	(A)	(B)	(B-A)		
Assets					
Current Assets					
Cash and Deposits	14,603	16,004	+1,401		
Cash and Deposits in Trust	7,974	8,722	+747		
Operating Accounts Receivable	16	21	+4		
Prepaid Expenses	43	53	+9		
Consumption Taxes Receivable	0	0	0		
Other	4	0	-4		
Total Current Assets	22,643	24,801	+2,158		
Noncurrent Assets					
Property, Plant and Equipment					
Buildings, net	617	625	+8		
Land	589	589	0		
Buildings in Trust, net	67,220	65,487	-1,733		
Structures in Trust, net  Machinery and Equipment in	222	209	-13		
Trust, net	218	141	-76		
Tools, Furniture and Fixtures in Trust, net	58	71	+13		
Land in Trust	310,955	311,193	+237		
Construction in Progress in Trust	4	0	-4		
Total Property, Plant andEquipment	379,888	378,320	-1,568		
Intangible Assets	•		,		
Leasehold Interests in Land	2,345	2,345	0		
Land Leasehold Interests in Trust	3,509	3,504	-5		
Other	3	2	-0		
Total Intangible Assets	5,858	5,852	-6		
Investments and Other Assets					
Leasehold and Guarantee Deposits	360	360	0		
Long-term Prepaid Expenses	1,010	983	-27		
Deferred Tax Assets	0	0	0		
Total Investments and Other Assets	1,371	1,343	-27		
Total Noncurrent Assets	387,117	385,515	-1,601		
Deferred Assets					
Investment Unit Issuance Costs	7	0	-6		
Investment Corporation Bond	55	66	+11		
Issuance Costs					
Total Deferred Assets	62	67	+4		
Total Assets	409,823	410,384	+561		

(unit: millions of yen)

(unit: millions of ye						
	End of 20th FP	End of 21st FP	Change			
	(Feb. 29, 2024)	(Aug. 31, 2024)				
	(A)	(B)	(B-A)			
Liabilities						
Current Liabilities						
Operating Accounts Payable	552	850	+297			
Short-term Borrowings	6,000	0	-6,000			
Current Portion of Long-term	0	2,000	+2,000			
Investment Corporation Bonds		2,000	12,000			
Current Portion of Long-term	24,133	22,069	-2,064			
Borrowings	·					
Accounts Payable - Other	1,319	1,352	+33			
Accrued Expenses	13	20	+6			
Income Taxes Payable	0	0	0			
Accrued Consumption Taxes	198	386	+187			
Advances Received	1,835	1,899	+64			
Deposits Received	4	4	+0			
Total Current Liabilities	34,056	28,582	-5,474			
Noncurrent Liabilities Investment Corporation Bonds						
Investment Corporation Bonds	17,000	18,000	+1,000			
Long-term Loans Payable	140,983	145,547	+4,564			
Tenant Leasehold and Security	17.056	17 420	. 272			
Deposits in Trust	17,056	17,429	+373			
Asset Retirement Obligations	287	288	+0			
Total Noncurrent Liabilities	175,327	181,265	+5,937			
Total liabilities	209,383	209,847	+463			
Net Assets						
Unitholders' Equity						
Unitholders' Capital	194,754	194,754	O			
Deduction From						
Unitholders' Capital						
Allowance for Temporary	-3	-3	C			
Difference Adjustments						
Total Deduction From	-3	-3	C			
Unitholders' Capital						
Unitholders' Capital, Net	194,750	194,750				
Surplus						
Unappropriated	5,689	5,786	+97			
Internal Reserves		,	+97			
Total Surplus	5,689	5,786	+97			
Total Unitholders' Equity	200,440	200,537	+97			
Total Net Assets	200,440	200,537	+97			
Total Liabilities and Net Assets	409,823	410,384	+561			
	, , , , , , , , , , , , , , , , , , , ,					

#### 21st FP (Aug. 2024) Developments

- Property Acquired During 21st FP (Aug. 2024) (Total Acquisition Price : 3,000)

- Property Acquired During 21st Fr (Aug. 2024) (10tal Acquisition Price : 3,000)

   Acquisition Price : 3,000)

   Property Transferred During 21st FP (Aug. 2024) (Total Transfer Price : 4,080)

   Hulic Higashi Nihombashi Building (Transfer Price : 4,080)

   LTV at the End of 20th FP (Feb. 29, 2024) : 45.9%

   LTV at the End of 21st FP (Aug. 31, 2024) : 45.7%

<sup>\*</sup> Figures less than ¥1 million are truncated.





# **Appendix**



# 2. Various Indicators

		End of 11th FP (Aug. 31, 2019)	End of 12th FP (Feb. 29, 2020)	End of 13th FP (Aug. 31, 2020)	End of 14th FP (Feb. 28, 2021)	End of 15th FP (Aug. 31, 2021)	End of 16th FP (Feb. 28, 2022)	End of 17th FP (Aug. 31, 2022)	End of 18th FP (Feb. 28, 2023)	End of 19th FP (Aug. 31, 2023)	End of 20th FP (Feb. 29, 2024)	End of 21st FP (Aug. 31, 2024)
No.	of Properties	51	55	58	58	58	62	62	62	66	67	67
Р	ortfolio Overall	¥314.0bn	¥332.1bn	¥351.4bn	¥350.4bn	¥350.0bn	¥380.1bn	¥379.0bn	¥380.3bn	¥390.9bn	¥393.2bn	¥392.7bn
sets	Office Properties	¥205.5bn	¥216.0bn	¥222.6bn	¥226.7bn	¥224.7bn	¥249.2bn	¥249.2bn	¥255.4bn	¥261.1bn	¥252.5bn	¥252.0bn
l Ass	Retail Properties	¥53.8bn	¥55.0bn	¥60.6bn	¥55.5bn	¥53.7bn	¥50.4bn	¥47.0bn	¥42.2bn	¥42.2bn	¥42.2bn	¥42.2bn
Total Assets	Hotels	¥16.5bn	¥16.5bn	¥23.5bn	¥34.3bn	¥34.3bn						
	Others	¥38.2bn	¥44.7bn	¥44.7bn	¥44.7bn	¥48.1bn	¥57.1bn	¥59.3bn	¥59.3bn	¥64.2bn	¥64.2bn	¥64.2bn
Unrealized Gains/Losses		¥53.2bn	¥57.0bn	¥57.1bn	¥57.8bn	¥58.5bn	¥63.5bn	¥70.1bn	¥72.4bn	¥71.6bn	¥72.3bn	¥74.7bn
Average NOI Yield		4.5%	4.4%	4.4%	4.4%	4.4%	4.4%	4.3%	4.3%	4.3%	4.3%	4.3%
Average NOI Yield A Depreciation	rage NOI Yield After	3.8%	3.7%	3.7%	3.7%	3.7%	3.7%	3.6%	3.6%	3.6%	3.6%	3.6%
	raisal Direct Cap Rate	3.7%	3.6%	3.6%	3.6%	3.6%	3.6%	3.5%	3.5%	3.5%	3.5%	3.5%
Ave	rage Age of Buildings	21.1years	21.3years	20.9years	21.1years	21.9years	22.0years	22.3years	22.9years	22.0years	21.0years	21.6years
Осс	upancy Rate	100.0%	99.5%	99.8%	99.6%	99.2%	98.4%	98.7%	99.0%	99.0%	99.7%	99.5%
PML	*2	4.84	5.14	4.98	4.87	4.73	3.6	3.6	3.6	3.5	3.5	3.5
EPU		¥3,486	¥3,554	¥3,873	¥4.144	¥3,698	¥3,784	¥3,802	¥3,394	¥3,516	¥3,583	¥3,650
DPL		¥3,487	¥3,531	¥3,874	¥4,052	¥3,550	¥3,600	¥3,700	¥3,480	¥3,480	¥3,583	¥3,654
		,		•	,		ŕ		,	· · · · · ·	,	,
NA۱	per Unit	¥172,657	¥175,935	¥175,943	¥176,598	¥176,819	¥179,675	¥184,369	¥185,851	¥185,321	¥185,850	¥187,509
FFO	per Unit	¥4,258	¥4,337	¥4,395	¥4,368	¥4,203	¥4,159	¥4,264	¥4,212	¥4,209	¥4,292	¥4,323
AFF	O per Unit	¥4,189	¥4,136	¥4,117	¥4,120	¥3,967	¥3,933	¥4,077	¥3,904	¥3,978	¥3,899	¥4,121
Pay	out ratio(FFO)	81.9%	81.4%	88.1%	92.8%	84.5%	86.6%	86.8%	82.6%	82.7%	83.5%	84.5%
Pay	out ratio(AFFO)	83.2%	85.4%	94.1%	98.3%	89.5%	91.5%	90.8%	89.1%	87.5%	91.9%	88.7%

<sup>\*1</sup> The asset categories are based on operational guidelines for each period.

<sup>\*2</sup> In regards to the PML assessor, since the earthquake PML assessment system was updated with the aim of improving the precision of earthquake PML assessments and changing the seismic risk assessment, the PML value calculated based on the updates to the system in question will be stated from the end of 16th FP (Feb. 28, 2022)

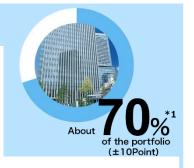
## **Office and Retail Properties**

#### **Office Properties**

- Tokyo metropolitan area (Tokyo and government-ordinancedesignated cities in the surrounding areas) or areas with economic zones equivalent to the Tokyo metropolitan area
- In principle, located within a five-minute walking distance from the nearest station or areas with competitiveness and advantages in the region
- In principle, the investment ratio in the Tokyo metropolitan area is 90% or more of the total office investment\*1

#### **Retail Properties**

- In Tokyo and government-ordinance-designated cities in the surrounding areas
- In principle, located within a five-minute walking distance from the nearest train station or in areas with a high concentration of retail activities



### **Hotels**

- Properties that are located in areas with good transportation access or in major tourist destinations in Japan, and are expected to attract demand for tourism or business use, etc.
- · Facilities that are managed on a lease basis as a general rule
- Facilities that have a fixed rent or a fixed rent plus a variable rent linked to sales performance or other are investment targets

#### <Operators for Properties Held by Hulic Reit>

Property Name	Location	Operator
Sotetsu Fresa Inn Ginza 7 Chome	Ginza, Chuo-ku, Tokyo	Sotetsu Group*2
Sotetsu Fresa Inn Tokyo-Roppongi	Roppongi, Minato-ku, Tokyo	Sotetsu Group -
Hulic Tsukiji 3 Chome Building	Tsukiji, Chuo-ku, Tokyo	HATO BUS CO.,LTD.
Hulic Kaminarimon Building	Kaminarimon, Taito-ku, Tokyo	Hulic Hotel Management CO.,LTD.



#### **Assets for Other Uses**

- Assets for other uses are those that Hulic Reit determines that solid demand can be expected in the future and stable earnings can be generated
  over the long term.
- Hulic Reit stringently selects investment targets after carefully examining the individual properties' profitability, characteristics of the location and competitiveness of the location
- Investment properties are private nursing homes (with mid-range and higher assumed monthly usage fee ), network centers, and other investment target assets

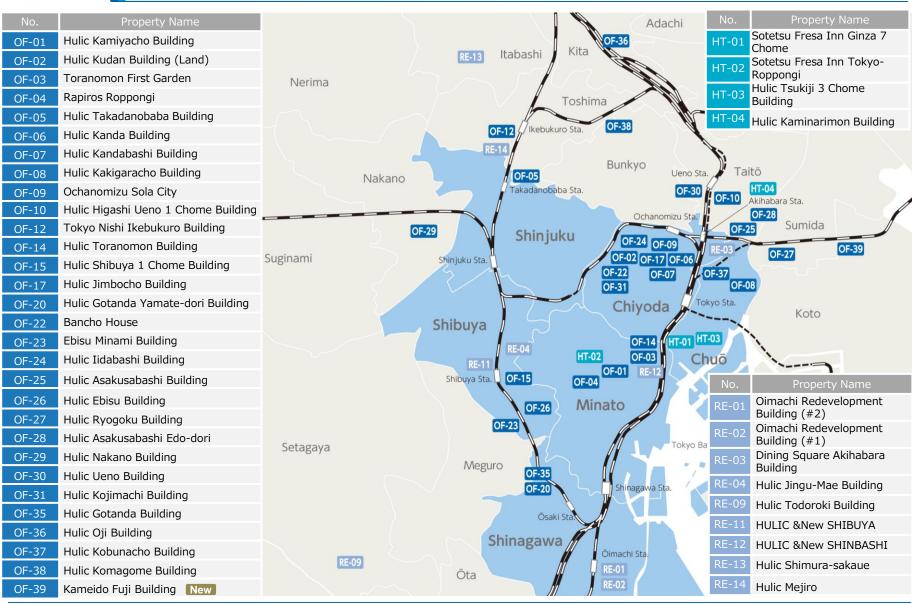


<sup>\*1</sup> Based on the acquisition price, not including consumption or local taxes or the costs and expenses related to the acquisition. Note that the investment ratio can differ from these ratios depending on the individual specific assets acquired, etc.

<sup>\*2</sup> Hotels form lease agreements with Sotetsu Hotel Development Co., Ltd. and Sotetsu Hotel Management CO., LTD., an operator, administers the hotels.



## 3. Portfolio Map (Offices, Retails and Hotels)



<sup>\*</sup> The map shown above plots Office, Retail and Hotels, from among the assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement. "Kichijoji Fuji Building", "Hulic Hachioji Building" and "Hulic Kobe Building" are also held in addition to the properties above.



## 4. List of Portfolio Properties (End of 21st FP (Aug. 31, 2024))



#### Hulic Kamiyacho Building

· · · · · ·	ridic Rainiyaciio Ballanig					
OF-01	Office	1-min. walk from station				
		Area	6 central Tokyo wards			
		Location	Minato Ward, Tokyo			
	A Comment	Acquisition Price	55,250 millions of yen			
THE REAL PROPERTY.		Completion of Construction	Apr. 1985			
<b>Shiring</b>	THE REAL PROPERTY.	Total Leasable Area	32,487.06ml			
	S III THE REAL PROPERTY.	NOI Yield	4.0%			
	4	Occupancy Rate	98.3%			

#### **Hulic Kudan Building (Land)**

OF-02	Office	1-min. walk from station	
		Area	6 central Tokyo wards
		Location	Chiyoda Ward, Tokyo
		Acquisition Price	11,100 millions of yen
		Completion of Construction	-
	MAN MARKET	Total Leasable Area	3,351.07ml
177	THE REAL PROPERTY.	NOI Yield Occupancy Rate	4.1% 100.0%
		Area Location Acquisition Price Completion of Construction Total Leasable Area NOI Yield	Chiyoda Ward, Tokyo 11,100 millions of yen - 3,351.07m 4.1%

#### **Toranomon First Garden**

OF-03	Ofiice	1-min. walk from station	
		Area	6 central Tokyo wards
		Location	Minato Ward, Tokyo
		Acquisition Price	8,623 millions of yen
		Completion of Construction	Aug. 2010
		Total Leasable Area	5,689.97m
		NOI Yield Occupancy Rate	4.3% 100.0%

#### Rapiros Roppongi

OF-04	Office	to station	
-	THE P	Area	6 central Tokyo wards
	, 1	Location	Minato Ward, Tokyo
		Acquisition Price	6,210 millions o yen
		Completion of Construction	Aug. 1997
		Total Leasable Area	6,730.52m
		NOI Yield	6.0%
		Occupancy Rate	100.0%

#### **Hulic Takadanobaba Building**

OF-05	Office	6-min. walk from station	
15.2		Area	Other Tokyo 23 wards
	200	Location	Toshima Ward, Tokyo
		Acquisition Price	3,900 millions of yen
		Completion of Construction	Nov. 1993
	1	Total Leasable Area	5,369.71m
		NOI Yield	5.2%
1,61 %	II-MAIN	Occupancy Rate	100.0%

#### **Hulic Kanda Building**

OF-06	Office	1-min. walk from station	
Ber 1		Area	6 central Tokyo wards
		Location	Chiyoda Ward, Tokyo
		Acquisition Price	3,780 millions of yen
		Completion of Construction	Sep. 2008
4		Total Leasable Area	3,728.36m
	1	NOI Yield	4.5%
	and the same of	Occupancy Rate	100.0%

#### **Hulic Kandabashi Building**

OF-07	Office	3-min. walk from station	
HULL	HIH H	Area	6 central Tokyo wards
		Location	Chiyoda Ward, Tokyo
		Acquisition Price	2,500 millions of yen
		Completion of Construction	Jun. 2001
3		Total Leasable Area	2,566.95m
FITT	State of the latest own to	NOI Yield	4.7%
	The second	Occupancy Rate	100.0%

**Ochanomizu Sola City** 

	OF-05	Office	from station	
	35.2		Area	Other Tokyo 23 wards
		200	Location	Toshima Ward, Tokyo
			Acquisition Price	3,900 millions of yen
			Completion of Construction	Nov. 1993
			Total Leasable Area	5,369.71m
			NOI Yield	5.2%
	Option 1	I-MINITE	Occupancy Rate	100.0%
			Completion of Construction Total Leasable Area NOI Yield	Nov. 1993 5,369.71m 5.2%

#### Hulic Higashi Ueno 1 Chome Building

OF-10	Office	2-min. walk from station	
		Area	Other Tokyo 23 wards
		Location	Taito Ward, Tokyo
		Acquisition Price	2,678 millions of yen
1		Completion of Construction	Jul. 1988
No. of Parties		Total Leasable Area	3,137.09m
		NOI Yield	4.5%
		Occupancy Rate	90.6%

OF-12	Office	3-min. walk from station	
		Area	Other Tokyo 23 wards
		Location	Toshima Ward, Tokyo
		Acquisition Price	1,580 millions of yen
	= 1	Completion of Construction	Oct. 1990
		Total Leasable Area	1,429.74ml
		NOI Yield	5.4%
	400 P - 1	Ossunana / Data	100.00/

#### **Hulic Kakigaracho Building** 2-min. walk

OF-08	Office	from station	
		Area	6 central Tokyo ward
		Location	Chuo Ward, Tokyo
<b>ABOUT</b>	NAME OF THE PARTY	Acquisition Price	2,210 millions of yen
	BERTHADANA SER	Completion of Construction	Mar. 1993
	IN DESCRIPTION	Total Leasable Area	2,858.48ml
ner I-	This I	NOI Yield	5.7%
4 10		Occupancy Rate	100.0%

OF-09	Office		
		Area	6 central Tokyo wards
		Location	Chiyoda Ward, Tokyo
		Acquisition Price	38,149 millions of yen
		Completion of Construction	Feb. 2013
		Total Leasable Area	13,923.42m
		NOI Yield	3.6%
11-1-1-1		Occupancy Rate	99.3%

om station	
ea	Other Tokyo 23 wards
cation	Taito Ward, Tokyo
quisition Price	2,678 millions of yen
mpletion of nstruction	Jul. 1988
tal asable Area	3,137.09ml
I Yield	4.5%
ounana ( Data	00.60/

#### Tokyo Nishi Ikebukuro Building

OF-12	Office	from station	
-		Area	Other Tokyo 23 wards
		Location	Toshima Ward, Tokyo
		Acquisition Price	1,580 millions of yen
		Completion of Construction	Oct. 1990
		Total Leasable Area	1,429.74ml
110		NOI Yield	5.4%
THE PERSON NAMED IN		Occupancy Rate	100.0%

#### **Hulic Toranomon Building**

OF-14	Office	from station	
8		Area	6 central Tokyo wards
		Location	Minato Ward, Tokyo
		Acquisition Price	18,310 millions of yen
	MITTER TO	Completion of Construction	May 2015
		Total Leasable Area	8,574.65m
F		NOI Yield	3.3%
The same of the sa	Se Man Ser	Occupancy Rate	100.0%

#### Hulic Shihuva 1 Chome Building

Traile Silibaya I choine ballanig				
OF-15	Office	5-min. walk from station		
		Area	6 central Tokyo wards	
		Location	Minato Ward, Tokyo	
		Acquisition Price	5,100 millions of yen	
		Completion of Construction	Aug. 1993	
		Total Leasable Area	2,817.65m	
a the same		NOI Yield	3.9%	
		Occupancy Rate	100.0%	

#### Hulic Timbocho Building

Hulic Jimbocho Building				
OF-17	Office	2-min. walk from station		
-		Area	6 central Tokyo wards	
	1	Location	Chiyoda Ward, Tokyo	
	111-	Acquisition Price	1,460 millions of yen	
		Completion of Construction	Sep. 1989	
		Total Leasable Area	1,561.38㎡	
	MINE .	NOI Yield	4.5%	
		Occupancy Rate	88.6%	

#### Hulic Gotanda Vamate-dori Building

Traile Gotarida Tarriate dori Bariarrig			
OF-20	Office	1-min. walk from station	
		Area	6 central Tokyo Wards
		Location	Shinagawa Ward, Tokyo
		Acquisition Price	3,450 millions of yen
1		Completion of Construction	Mar. 1996
3		Total Leasable Area	3,276.05ml
		NOI Yield	3.8%
	- II	Occupancy Rate	100.0%

#### **Bancho House**

Danciio nouse					
OF-22	Office	3-min. walk from station			
		Area	6 central Tokyo wards		
No.	2011	Location	Chiyoda Ward, Tokyo		
	The state of the s	Acquisition Price	2,750 millions of yen		
		Completion of Construction	Aug. 1989		
		Total Leasable Area	1,981.83m		
	# 1 1s	NOI Yield	4.7%		
	121	Occupancy Rate	100.0%		

<sup>\*1</sup> This refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement.

<sup>\*2</sup> The total leasable area and occupancy rate are current as of the end of 21st FP (Aug. 31, 2024).



## 4. List of Portfolio Properties (End of 21st FP (Aug. 31, 2024))

Acquisition Price 1,450 millions of yen

4.1% Occupancy Rate 100.0%

Feb. 1991

6 central Tokyo wards Chiyoda Ward, Tokyo



#### Ebisu Minami Building

zaisa i iiiaiii zaiiaiig				
OF-23	Office	4-min. walk from station		
B.		Area	6 central Tokyo wards	
	1	Location	Shibuya Ward, Tokyo	
	1	Acquisition Price	2,420 millions of yen	
	2000	Completion of Construction	Sep. 1992	
15	The ob	Total Leasable Area	1,629.09m	
		NOI Yield	4.3%	
		Occupancy Rate	100.0%	

#### Total 1,431.94m Leasable Area

Area

Location

Completion of

Construction

NOI Yield

**Hulic Iidabashi Building** 

Office

OF-24





Hulic Kojimachi Building

Area

Location

Acquisition Price Completion of

Construction Total

Leasable Area

Occupancy Rate

Office

**OF-31** 

Occupancy Rate 100.0%

#### Kichijoji Fuji Building

	OF-32	Office	4-min. walk from station	
Ī		Ah	Area	Others
	A		Location	Musashino-shi, Tokyo
1			Acquisition Price	5,150 millions of yen
			Completion of Construction	Oct. 1980
VIII VIII V			Total Leasable Area	3,958.37ml
1			NOI Yield	5.0%
ğ		TANK TO TANK	Ossumana / Data	100.00/

A 1	Area	Others
	Location	Musashino-shi, Tok
	Acquisition Price	5,150 millions of ye
	Completion of Construction	Oct. 1980
	Total Leasable Area	3,958.37㎡
	NOI Yield	5.0%
	Occupancy Rate	100.0%

#### **Hulic Gotanda Building**

Oct. 2010

5,380.17m

3.3%

100.0%

6 central Tokyo wards

Chiyoda Ward, Tokyo 12,600 millions of yen

i lulic dotaliua bullulily				
OF-35	Office	2-min. walk from station		
THE REAL PROPERTY OF THE PARTY		Area	6 central Tokyo wards	
		Location	Shinagawa Ward, Tokyo	
		Acquisition Price	6,162 millions of yen	
		Completion of Construction	May 1986	
		Total Leasable Area	4,246.19ml	
A House	- 1	NOI Yield	4.1%	
		Occupancy Rate	87.6%	

#### Hulic Oii Building

Halic Of Ballaling					
OF-36	Office	1-min. walk from station			
20		Area	Other Tokyo 23 wards		
		Location	Kita Ward, Tokyo		
	The state of the s	Acquisition Price	5,300 millions of yen		
	To Propose the second	Completion of Construction	(Bank branch building) *3 Jan. 2020		
Property of the second	Contract Contract	Total Leasable Area	3,695.59ml		
i ilan		NOI Yield Occupancy Rate	4.1% 100.0%		

#### Hulic Asakusabashi Building

OF-25	Office	1-min. walk from station	
A	8	Area	Other Tokyo 23 wards
	The same of the sa	Location	Taito Ward, Tokyo
		Acquisition Price	4,750 millions of yen
		Completion of Construction	Feb. 2013
		Total Leasable Area	5,280.72m
	THE REAL PROPERTY.	NOI Yield	6.0%
		Occupancy Rate	100.0%

#### **Hulic Nakano Building**

OF-29	Office	1-min. walk from station	
	e 6	Area	Other Tokyo 23 wards
	5	Location	Nakano Ward, Tokyo
		Acquisition Price	3,200 millions of yen
		Completion of Construction	Oct. 1994
		Total Leasable Area	2,616.83m
		NOI Yield	4.4%
		Occupancy Rate	100.0%

#### Hulic Hachioji Building

OF-33	Office	from station	
		Area	Others
10000	5/2 ////	Location	Hachioji City, Tokyo
		Acquisition Price	4,900 millions of yen
		Completion of Construction	(Bank branch building) *3 Feb. 2009
190		Total Leasable Area	3,768.00㎡
	State of the	NOI Yield	5.1%
		Occupancy Rate	100.0%

#### **Hulic Kobunacho Building**

OF-37	Office	4-min. walk from station	
K /	7	Area	6 central Tokyo wards
		Location	Chuo Ward, Tokyo
		Acquisition Price	10,970 millions of yen
		Completion of Construction	May 1994
	1	Total Leasable Area	7,781.30m
	2 1	NOI Yield	4.0%
	13 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Occupancy Rate	100.0%

#### **Hulic Ebisu Building**

OF-26	Office	6-min. walk from station	
Enterter	matika	Area	6 central Tokyo wards
1=11:	1 11 11	Location	Shibuya Ward, Tokyo
1=11,		Acquisition Price	1,275 millions of yen
1		Completion of Construction	Feb. 1992
inilia.	1 11	Total Leasable Area	1,059.22m
Telli-		NOI Yield	4.6%
		Occupancy Rate	100.0%

#### **Hulic Ueno Building**

OF-30	Office	from station	
		Area	Other Tokyo 23 wards
		Location	Taito Ward, Tokyo
ATT.		Acquisition Price	4,100 millions of yen
THE RESERVE TO THE RE	THE PERSON NAMED IN COLUMN 1	Completion of Construction	(Bank branch building) *3 Apr. 1986
The second secon	THE REAL PROPERTY.	Total Leasable Area	3,031.85ml
The same of the same of	DE MINI	NOI Yield	4.0%
III COLUMN		Occupancy Rate	100.0%

#### **Hulic Kobe Building**

OF-34	Office	from station	
		Area	Others
		Location	Kobe City, Hyogo
		Acquisition Price	6,710 millions of yer
2		Completion of Construction	Oct. 1990
		Total Leasable Area	5,126.08m
		NOI Yield	4.4%
	and the same	Occupancy Rate	97.4%

#### **Hulic Komagome Building**

OF-38	Office	from station	
	1	Area	Other Tokyo 23 wards
4111		Location	Bunkyo Ward, Tokyo
	4	Acquisition Price	1,930 millions of yen
		Completion of Construction	Jan. 2012
Name of the last o		Total Leasable Area	1,310.40ml
		NOI Yield	3.7%
		Occupancy Rate	100.0%

- This refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement.
- The total leasable area and occupancy rate are current as of the end of 21st FP (Aug. 31, 2024).

<sup>\*3</sup> There are other parking lots, but the completion date is not noted.



## 4. List of Portfolio Properties (End of 21st FP (Aug. 31, 2024))

#### Kameido Fuji Building



#### ①Oimachi Redevelopment Building (#2) ②Oimachi Redevelopment Building (#1)

Area 6 central Tokyo wa Shinagawa Ward,	ards
Chinagawa Ward	
Location Tokyo	
Acquisition Price 19,456 millions of 26,166 millions of	
Completion of ①Sep. 1989	
Construction ②Sep. 1989	
Total ①14,485.66㎡	
Leasable Area ②10,612.67㎡	
NOI Yield	
Occupancy Rate 100.0%	

#### **HULIC & New SHIBUYA**

RE-11	Retail	from station	
		Area	6 central Tokyo war
1		Location	Shibuya Ward, Toky
	M 1	Acquisition Price	3,150 millions of ye
1	111	Completion o Construction	Apr. 2017
	The second second	Total Leasable Area	898.62m²
	1 11 11 -	NOI Yield	3.2%

#### Sotetsu Fresa Inn Ginza 7 Chome

Occupancy Rate 100.0%

Soleisu Fresa IIIII Giliza / Cilolile				
HT-01	Hotel			
16	A	Area	6 central Tokyo wards	
183		Location	Chuo Ward, Tokyo	
		Acquisition Price	11,520 millions of yen	
	Completion of Construction	Aug. 2016		
	Total Leasable Area	6,984.32m		
	NOI Yield	3.8%		
		Occupancy Rate	100.0%	

#### **Dining Square Akihabara Building**

RE-03	Retail	1-min. walk from station	
	FHO	Area	6 central Tokyo wards
north Nic		Location	Chiyoda Ward, Tokyo
N III		Acquisition Price	3,200 millions of yen
		Completion of Construction	Jun. 1993
M		Total Leasable Area	2,169.41m
		NOI Yield	4.7%
100 may 1		Occupancy Rate	100.0%

#### HULIC &New SHINBASHI

RE-12	Retail	from station	
		Area	6 central Tokyo wards
		Location	Minato Ward, Tokyo
		Acquisition Price	3,100millions of yen
	1	Completion o Construction	Apr. 2017
		Total Leasable Area	1,725.35㎡
	Elist.	NOI Yield	3.9%
		Occupancy Rate	100.0%

#### Sotetsu Fresa Inn Tokyo-Roppongi

HT-02	Hotel		
	-3	Area	6 central Tokyo wards
		Location	Minato Ward, Tokyo
1		Acquisition Price	9,950 millions of yen
		Completion of Construction	Aug. 2017
	7	Total Leasable Area	4,816.89m
	A SECTION OF THE PERSON OF THE	NOI Yield	3.8%
	The state of the s	Occupancy Rate	100.0%

#### **Hulic Jingu-Mae Building**

RE-04	Retail	from station	
A COL		Area	6 central Tokyo wards
	STATE OF THE PARTY	Location	Shibuya Ward, Tokyo
A 100 CO	<b>M</b>	Acquisition Price	2,660 millions of yen
		Completion of Construction	Sep. 2000
		Total Leasable Area	1,660.60m
THE PERSON		NOI Yield	4.7%
Variable		Occupancy Rate	100.0%

#### **Hulic Simura-sakaue**

RE-13	Retail	12-IIIII. Walk	
KE-13		from station	
	(0.03	Area	Other Tokyo 23 wards
	4	Location	Itabashi Ward, Tokyo
19	A	Acquisition Price	7,556 millions of yen
			(Retail Property
		Completion of	Block) Nov. 2015
ار	1	Construction	(Private Nursing Home Block
			Feb. 2016
		Total	
		Leasable Area	11,528.34ml
- 17		NOI Yield	4.4%
-	4	Occupancy Rate	100.0%

#### Hulic Tsukiii 3 Chome Building

nune round of enomine bunding			
HT-03 Hotel			
	Area	6 central Tokyo wards	
	Location	Chuo Ward, Tokyo	
	Acquisition Price	6,972 millions of yen	
	Completion of Construction	Nov. 2018	
	Total Leasable Area	4,740.31m	
	NOI Yield	3.9%	
	Occupancy Rate	100.0%	

#### **Hulic Todoroki Building**

RE-09	Retail	1-min. walk from station	
19		Area	Other Tokyo 23 ward
		Location	Setagaya Ward, Toky
		Acquisition Price	1,200 millions of yen
A STATE OF THE STA	10/18/0	Completion of Construction	Aug. 1990
		Total Leasable Area	1,676.02m
N. WILL		NOI Yield	5.6%
		Occupancy Rate	100.0%

#### Hulic Mejiro

RE-14	Retail	2-min. walk from station	
		Area	Other Tokyo 23 ward
	En la constant de la	Location	Toshima Ward, Tokyo
		Acquisition Price	5,670 millions of yen
	The same of the sa	Completion of Construction	Oct. 2018
	TO MERCHANISM	Total Leasable Area	3,805.72m
	THE REAL PROPERTY.	NOI Yield	4.0%
	7	Occupancy Rate	100.0%

#### **Hulic Kaminarimon Building**

HT-04 Hotel		
	Area	Other Tokyo 23 wards
TOTAL N	Location	Taito Ward, Tokyo
/E	Acquisition Price	5,900 millions of yen
E	Completion of Construction	Jul. 2012
	Total Leasable Area	6,493.82m
	NOI Yield	3.7%
	Occupancy Rate	100.0%

- \*1 This refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement.
- \*2 The total leasable area and occupancy rate are current as of the end of 21st FP (Aug. 31, 2024).
- \*3 There are other parking lots, but the completion date is not noted.



## 4. List of Portfolio Properties (End of 21st FP (Aug. 31, 2024))



#### Aria Matsubara

OH-01			
Par W	AL IA	Area	Other Tokyo 23 wards
		Location	Setagaya Ward, Tokyo
44		Acquisition Price	3,244 millions of yen
		Completion of Construction	Sep. 2005
	1 1 1 1 1	Total Leasable Area	5,454.48ml
		NOI Yield	6.0%
		Occupancy Pate	100.0%

#### Trust Garden Yoganomori

OH-02			
人名	The same	Area	Other Tokyo 23 wards
		Location	Setagaya Ward, Toky
	1	Acquisition Price	5,390 millions of yen
		Completion of Construction	Sep. 2005
		Total Leasable Area	5,977.75m²
	I Same	NOI Yield	6.0%
		Occupancy Rate	100.0%

#### Trust Garden Sakurashinmachi



#### Trust Garden Suginami Miyamae

OH-04 Private	Nursing Home	
1888	Area	Other Tokyo 23 wa
Sec. Mr.	Location	Suginami Ward, To
	Acquisition Price	2,760 millions of ye
C PHI M	Completion of Construction	Apr. 2005
THE PARTY OF THE P	Total Leasable Area	3,975.99ml
The state of the s	NOI Yield	6.0%
	Occupancy Rate	100.0%

#### **Trust Garden Tokiwamatsu**

	OH-05 Private Nursing Home			
	A	4	Area	6 central Tokyo ward
			Location	Shibuya Ward, Toky
			Acquisition Price	3,030 millions of yer
			Completion of Construction	Jan. 2016
	1		Total Leasable Area	2,893.82m
			NOI Yield	4.7%
			Occupancy Rate	100.0%

#### SOMPO Care La vie Re Kita-Kamakura

H-06 Private	Nursing Home	
-	Area	Others
	Location	Kamakura City, Kanagawa
	Acquisition Price	1,780 millions of yen
	Completion of Construction	Mar. 2009
	Total Leasable Area	4.912.57m
FAIT.	NOI Yield	5.7%
A TON Y	Occupancy Rate	100.0%

#### **Charm Suite Shinjukutoyama**

OH-07 Private N		
100	Area	6 central Tokyo wards
10 mm	Location	Shinjuku Ward, Tokyo
	Acquisition Price	3,323 millions of yen
	Completion of Construction	Jun. 2015
	Total Leasable Area	4.065.62ml
1834	NOI Yield	4.4%
The state of	Occupancy Rate	100.0%

#### Charm Suite Shakujiikoen

4.	Area	Other Tokyo 23 ward
The same of the sa	Location	Nerima Ward, Tokyo
	Acquisition Price	3,200 millions of yen
	Completion of Construction	Jun. 2014
THE STATE OF THE S	Total Leasable Area	4,241.68m
	NOI Yield	4.6%
The state of the s	Occupancy Rate	100.0%

#### **Hulic Chofu**



#### Aristage Kyodo

OH-10			
		Area	Other Tokyo wards
	1	_ocation	Setagaya Wa Tokyo
III.		Acquisition Price	9,000 million
		Completion of Construction	May 2012
		Total Leasable Area	13,279.12㎡
4.00	Sec. S. Comp.	NOI Yield	4.3%

23 ard, ns of yen Occupancy Rate 100.0%

#### Granda Gakugeidaigaku

OH-11	Private Nursing Home		
		Area	Other Tokyo 23 ward
	8	Location	Meguro Ward, Tokyo
	600	Acquisition Price	2,200 millions of yen
		Completion of Construction	Apr. 2013
		Total Leasable Area	2,803.79m
		NOI Yield	4.1%
		Occupancy Rate	100.0%

#### Charm Premier Den-en-Chofu

Charm Fremier Den-en-Chora				
OH-12 Private I	OH-12 Private Nursing Home			
	Area	Other Tokyo 23 wards		
	Location	Setagaya Ward, Tokyo		
1	Acquisition Price	2,550 millions of yen		
	Completion of Construction	Feb. 2018		
A STATE OF THE PARTY OF THE PAR	Total Leasable Area	1,983.71m		
	NOI Yield	4.0%		
The state of the s	Occupancy Rate	100.0%		

Sonare Shakujii				
OH-13	OH-13 Private Nursing Home			
N		Area	Other Tokyo 23 wards	
100		Location	Nerima Ward, Tokyo	
		Acquisition Price	2,400 millions of yen	
	Completion of Construction	Oct. 2018		
		Total Leasable Area	2,295.79m	
		NOI Yield	4.1%	
	200	Occupancy Rate	100.0%	

- \*1 This refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement.
- \*2 The total leasable area and occupancy rate are current as of the end of 21st FP (Aug. 31, 2024).



## 4. List of Portfolio Properties (End of 21st FP (Aug. 31, 2024))



#### **Ikebukuro Network Center**



#### Nagano Network Center



#### **Tabata Network Center**

ON-02 Network	Center	
	Area	Other Tokyo 23 wards
	Location	Kita Ward, Tokyo
	Acquisition Price	1,355 millions of yen
	Completion of Construction	Apr. 1998
	Total Leasable Area	3,832.73ml
	NOI Yield	5.6%
	Occupancy Rate	100.0%

#### **Chiba Network Center**

ON-06 Networl	c Center	
The same of	Area	Others
-	Location	Inzai City, Chiba
	Acquisition Price	7,060 millions of yen
	Completion of Construction	Jun. 1995
	Total Leasable Area	23,338.00ml
	NOI Yield	5.4%
	Occupancy Rate	100.0%

#### **Hiroshima Network Center**



#### Sapporo Network Center

ON-07		Center	
		Area	Others
	- 4	Location	Sapporo City, Hokkaido
1 1		Acquisition Price	2,510 millions of yen
7 5 5		Completion of Construction	Jan. 2002
		Total Leasable Area	9,793.57m
4 11		NOI Yield	5.3%
	NAME AND ADDRESS OF THE PARTY O	Occupancy Rate	100.0%

#### **Atsuta Network Center**

ON-04		Center	
	A	Area	Others
		Location	Nagoya City, Aichi
		Acquisition Price	1,015 millions of yen
3		Completion of Construction	May 1997
		Total Leasable Area	4,943.10m
		NOI Yield	5.9%
	_ /	Occupancy Rate	100.0%

#### **Keihanna Network Center**

ON-08 Netwo	ork Center	
	Area	Others
	Location	Kizugawa City, Kyoto
	Acquisition Price	1,250 millions of yen
1	Completion of Construction	May 2001
T A	Total Leasable Area	9,273.44ml
	NOI Yield	5.9%
The state of the s	Occupancy Rate	100.0%

<sup>\*1</sup> This refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement.

<sup>\*2</sup> The total leasable area and occupancy rate are current as of the end of 21st FP (Aug. 31, 2024).



## 5. Status of Appraisal Values by Property (End of 21st FP (Aug. 31, 2024))



(unit: millions of yen)

								***			(unit	million	is of yen)
		Acquisition	Book Value*1		raisal Value	е	Capital	Rate*2(Dire		D	CF	Appr aisal	Unrealized Gains /
	Property Name	Price*1	(As of Aug 31, 2024)②	21st FP (Aug 31, 2024)3	20th FP (Feb 29, 2024)	Differe nce	21st FP (Aug 31, 2024)	20th FP (Feb 29, 2024)	Differen ce	Discount Rate <sup>*2</sup>	Terminal Cap Rate <sup>*2</sup>	Firm *3	Losses 3 – 2
OF-01	Hulic Kamiyacho Building	55,250	55,251	66,300	66,300	0	3.0%	3.0%	0.0pt	2.8%	3.2%	D	11,048
OF-02	Hulic Kudan Building (Land)	11,100	11,191	14,100	14,100	0	3.2%	3.2%	0.0pt	2.8%	3.3%	N	2,908
OF-03	Toranomon First Garden	8,623	7,836	12,000	12,000	0	3.0%	3.0%	0.0pt	2.7%	3.1%	С	4,163
OF-04	Rapiros Roppongi	6,210	6,587	10,200	10,500	-300	3.2%	3.2%	0.0pt	2.9%	3.4%	N	3,612
OF-05	Hulic Takadanobaba Building	3,900	3,659	4,850	4,900	-50	3.7%	3.7%	0.0pt	3.5%	3.9%	D	1,190
OF-06	Hulic Kanda Building	3,780	3,435	4,430	4,510	-80	3.6%	3.6%	0.0pt	3.7%	3.8%	Т	994
OF-07	Hulic Kandabashi Building	2,500	2,408	2,970	2,970	0	3.4%	3.4%	0.0pt	3.2%	3.6%	D	561
OF-08	Hulic Kakigaracho Building	2,210	2,115	2,770	2,820	-50	3.9%	3.9%	0.0pt	4.0%	4.1%	Т	654
OF-09	Ochanomizu Sola City	38,149	35,526	46,655	46,655	0	2.9%	2.9%	0.0pt	2.7%	3.0%	N	11,128
OF-10	Hulic Higashi Ueno 1 Chome Building	2,678	2,721	3,130	3,120	10	3.6%	3.6%	0.0pt	3.4%	3.7%	N	408
OF-12	Tokyo Nishi Ikebukuro Building	1,580	1,558	2,120	2,090	30	3.8%	3.8%	0.0pt	3.6%	4.0%	N	561
OF-14	Hulic Toranomon Building	18,310	17,543	21,900	22,000	-100	2.7%	2.7%	0.0pt	2.5%	2.8%	N	4,356
OF-15	Hulic Shibuya 1 Chome Building	5,100	5,063	5,900	5,900	0	3.2%	3.2%	0.0pt	3.3%	3.4%	Т	836
OF-17	Hulic Jimbocho Building	1,460	1,543	1,720	1,720	0	3.6%	3.6%	0.0pt	3.4%	3.7%	N	176
OF-20	Hulic Gotanda Yamate-dori Building	3,450	3,562	3,470	3,480	-10	3.4%	3.4%	0.0pt	3.2%	3.6%	D	-92
OF-22	Bancho House	2,750	2,763	3,600	3,600	0	3.5%	3.5%	0.0pt	3.3%	3.7%	D	836
OF-23	Ebisu Minami Building(*4)	2,420	2,419	2,640	2,640	0	3.6%	3.6%	0.0pt	3.6%	3.7%	Т	220
OF-24	Hulic Iiabashi Building	1,450	1,483	1,420	1,520	-100	3.7%	3.7%	0.0pt	3.8%	3.9%	Т	-63
OF-25	Hulic Asakusabashi Building (*5)	4,750	4,259	4,780	4,800	-20	4.7%	4.7%	0.0pt	4.7%	-	Т	520
OF-26	Hulic Ebisu Building	1,275	1,282	1,420	1,420	0	3.5%	3.5%	0.0pt	3.3%	3.6%	С	137
OF-27	Hulic Ryogoku Building	5,610	5,369	6,039	6,057	-18	3.6%	3.6%	0.0pt	3.4%	3.7%	N	669
OF-28	Hulic Asakusabashi Edo-dori	5,420	5,284	6,075	6,075	0	3.7%	3.7%	0.0pt	3.3%	3.6%	Ν	790
OF-29	Hulic Nakano Building	3,200	3,204	3,690	3,591	99	3.6%	3.7%	-0.1pt	3.4%	3.7%	N	485
OF-30	Hulic Ueno Building	4,100	4,113	4,590	4,590	0	3.4%	3.4%	0.0pt	3.2%	3.5%	Ν	476
OF-31	Hulic Kojimachi Building	12,600	12,516	13,600	13,600	0	2.9%	2.9%	0.0pt	2.7%	3.1%	D	1,083
OF-32	Kichijoji Fuji Building	5,150	5,150	6,410	6,430	-20	4.0%	4.0%	0.0pt	4.1%	4.2%	Т	1,259
OF-33	Hulic Hachioji Building	4,900	4,756	5,256	5,265	-9	4.6%	4.6%	0.0pt	4.4%	4.7%	N	499
OF-34	Hulic Kobe Building	6,710	6,830	6,960	7,000	-40	4.0%	4.0%	0.0pt	3.8%	4.2%	D	129
OF-35	Hulic Gotanda Building	6,162	6,198	6,380	6,350	30	3.8%	3.8%	0.0pt	3.9%	4.0%	Т	181
OF-36	Hulic Oji Building(*6)	5,300	5,281	5,480	5,480	0	3.9%	3.9%	0.0pt	4.0%	4.1%	Т	198
OF-37	Hulic Kobunacho Building	10,970	10,989	11,400	11,500	-100	3.4%	3.4%	0.0pt	3.2%	3.5%	С	410
OF-38	Hulic Komagome Building	1,930	1,939	1,989	1,998	-9	3.6%	3.6%	0.0pt	3.4%	3.7%	N	49
OF-39	Kameido Fuji Building (* <sup>7</sup> )	3,000	3,028	3,375	3,366	9	3.8%	3.8%	0.0pt	3.6%	3.9%	N	346
	or Office Properties	251,997	246,876	297,619	298,347	-728	3.3%	3.3%	-0.1pt	3.1%	3.3%		50,742
(33 Prope	rties)												



## 5. Status of Appraisal Values by Property (End of 21st FP (Aug. 31, 2024))



(unit: millions of yen)

	Property Name				Appraisal Value			Cap Rate <sup>*2</sup> (Direct Capitalization Method)			DCF		Annu	
			Acquisition Price*1 ①	Book Value*1 (As of Aug 31, 2024)②	21st FP (Aug 31, 2024)3	20th FP (Feb 29, 2024)	Differe nce	21st FP (Aug 31, 2024)	20th FP (Feb 29, 2024)	Differe nce	Discount Rate <sup>*2</sup>		aisal Firm *3	Unrealized Gains / Losses ③ – ②
	RE-01	Oimachi Redevelopment Building (#2)	9,456	9,404	12,100	11,800	300	4.0%	4.0%	0.0pt	4.1%	4.2%	Т	2,695
	RE-02	Oimachi Redevelopment Building (#1)	6,166	6,402	7,340	7,070	270	4.2%	4.2%	0.0pt	4.3%	4.4%	Т	937
	RE-03	Dining Square Akihabara Building	3,200	3,164	4,000	4,000	0	3.7%	3.7%	0.0pt	3.5%	3.8%	N	835
	RE-04	Hulic Jingu-Mae Building(*4)	2,660	2,684	3,600	3,600	0	3.3%	3.3%	0.0pt	3.4%	3.5%	Т	915
	RE-09	Hulic Todoroki Building	1,200	1,192	1,450	1,440	10	4.3%	4.3%	0.0pt	4.4%	4.5%	Т	257
	RE-11	HULIC &New SHIBUYA	3,150	3,044	3,585	3,570	15	2.8%	2.8%	0.0pt	2.6%	2.9%	N	540
	RE-12	HULIC &New SHINBASHI	3,100	2,941	3,390	3,390	0	3.5%	3.5%	0.0pt	3.3%	3.6%	N	448
	RE-13	Hulic Simura-sakaue	7,556	7,075	7,470	7,350	120	4.3%	4.3%	0.0pt	4.1%	4.5%	N	394
	RE-14	Hulic Mejiro	5,670	5,552	6,590	6,590	0	3.4%	3.4%	0.0pt	3.2%	3.5%	N	1,037
Sı	btotal fo	r Retail Properties (9 Properties)	42,158	41,463	49,525	48,810	715	3.8%	3.8%	0.0pt	3.8%	4.0%		8,061
	tal for O Propertie	ffice and Retail Properties es)	294,155	288,339	347,136	347,157	-13	3.3%	3.3%	-0.0pt	3.2%	3.4%		58,804
	HT-01	Sotetsu Fresa Inn Ginza 7 Chome	11,520	11,213	12,800	12,300	500	3.4%	3.5%	-0.1pt	3.2%	3.5%	N	1,586
	HT-02	Sotetsu Fresa Inn Tokyo-Roppongi	9,950	9,691	10,400	9,980	420	3.6%	3.7%	-0.1pt	3.4%	3.7%	N	708
	HT-03	Hulic Tsukiji 3 Chome Building	6,972	6,752	7,550	7,350	200	3.5%	3.6%	-0.1pt	3.3%	3.6%	N	797
	HT-04	Hulic Kaminarimon Building	5,900	5,906	6,150	5,970	180	3.4%	3.5%	-0.1pt	3.2%	3.5%	N	243
Subto	tal for H	otels (4 Properties)	34,342	33,565	36,900	35,600	1,300	3.5%	3.6%	-0.1pt	3.3%	3.6%		3,334

Acquisition prices are rounded to the nearest million yen. Book values are rounded off units of less than one million yen.

<sup>\*2</sup> Subtotals of respective yields are stated as the weighted averages of yields of each property based on appraisal values.
\*3 The letters "D", "N", "C" and "T" in the appraisal agency column stand for Daiwa Real Estate Appraisal Co., Ltd., Japan Real Estate Institute, CBRE K.K. and Tanizawa Sogo Appraisal Co., Ltd., respectively.

<sup>\*4</sup> Although the RE-04 discount rate was 3.3% for the 1st FY to the 3rd FY, 3.4% for the 4th FY and thereafter. The table shows the 4th FY and thereafter (3.4%)



## 5. Status of Appraisal Values by Property (End of 21st FP (Aug. 31, 2024))



(unit: millions of yen)

												(anno		on yen
					Аррі	raisal Value			Rate <sup>*2</sup> (Dire		DC	F	Annu	
		Property Name	Acquisition Price*1	Book Value*1 (As of Aug 31, 2024)②	21st FP (Aug 31, 2024)3	20th FP (Feb 29, 2024)	Differe nce	21st FP (Aug 31, 2024)	20th FP (Feb 29, 2024)	Differe nce	Discount Rate <sup>*2</sup>	Terminal Cap Rate <sup>*2</sup>	Appr aisal Firm *3	Unrealized Gains / Losses ③ – ②
OI	H-01	Aria Matsubara	3,244	3,064	4,670	4,660	10	4.1%	4.1%	0.0pt	3.8%	4.2%	N	1,605
OI	H-02	Trust Garden Yoganomori	5,390	5,185	7,330	7,330	0	4.4%	4.4%	0.0pt	4.1%	4.5%	N	2,144
OI	H-03	Trust Garden Sakurashinmachi	2,850	2,758	3,920	3,920	0	4.3%	4.3%	0.0pt	4.0%	4.4%	N	1,161
OI	H-04	Trust Garden Suginami Miyamae	2,760	2,650	3,790	3,790	0	4.3%	4.3%	0.0pt	4.0%	4.4%	N	1,139
OI	H-05	Trust Garden Tokiwamatsu	3,030	2,844	3,570	3,580	-10	3.9%	3.9%	0.0pt	3.7%	4.0%	N	725
OI	H-06	SOMPO Care La vie Re Kita- Kamakura	1,780	1,604	1,910	1,900	10	5.0%	5.0%	0.0pt	4.8%	5.2%	N	305
OI	H-07	Charm Suite Shinjukutoyama	3,323	3,270	3,720	3,830	-110	3.8%	3.8%	0.0pt	3.6%	3.9%	N	449
OI	H-08	Charm Suite Shakujiikoen	3,200	3,111	3,430	3,540	-110	4.1%	4.1%	0.0pt	3.9%	4.2%	N	318
OI	H-09	Hulic Chofu	3,340	3,316	3,740	3,740	0	4.0%	4.0%	0.0pt	3.8%	4.1%	N	423
OI	H-10	Aristage Kyodo	9,000	9,021	10,070	10,070	0	3.7%	3.7%	0.0pt	3.5%	3.8%	N	1,048
OI	H-11	Granda Gakugeidaigaku	2,200	2,223	2,430	2,430	0	3.6%	3.6%	0.0pt	3.4%	3.7%	N	206
OI	H-12	Charm Premier Den-en-Chofu	2,550	2,594	2,710	2,710	0	3.7%	3.7%	0.0pt	3.5%	3.8%	N	115
		Sonare Shakujii	2,400	2,446	2,570	2,570	0	3.8%	3.8%	0.0pt	3.6%	3.9%	N	123
		or Private Nursing Homes erties)	45,067	44,093	53,860	54,070	-210	4.0%	4.0%	0.0%	3.8%	4.1%		9,766
OI	N-01	Ikebukuro Network Center	4,570	4,413	5,320	5,310	10	4.2%	4.2%	0.0pt	3.9%	4.3%	N	906
OI	N-02	Tabata Network Center	1,355	1,344	1,550	1,550	0	4.7%	4.7%	0.0pt	4.4%	4.8%	N	205
OI	N-03	Hiroshima Network Center	1,080	987	1,160	1,150	10	5.7%	5.7%	0.0pt	5.4%	5.8%	N	172
OI	N-04	Atsuta Network Center	1,015	936	1,020	1,020	0	5.4%	5.4%	0.0pt	5.1%	5.5%	N	83
OI	N-05	Nagano Network Center	305	289	344	337	7	6.8%	6.9%	-0.1pt	6.6%	7.0%	N	54
OI	N-06	Chiba Network Center	7,060	6,619	7,720	7,710	10	4.8%	4.8%	0.0pt	4.5%	4.9%	N	1,100
OI	N-07	Sapporo Network Center	2,510	2,445	2,540	2,540	0	5.1%	5.1%	0.0pt	4.8%	5.2%	N	94
		Keihanna Network Center	1,250	1,135	1,350	1,380	-30	5.2%	5.2%	0.0pt	4.9%	5.3%	N	214
Subto (8 Pi		or Network Centers ties)	19,145	18,172	21,004	20,997	7	4.8%	4.8%	-0.0pt	4.5%	4.9%		2,831
Subtota		Others (21 Properties)	64,212	62,265	74,864	75,067	-203	4.2%	4.2%	-0.0pt	4.0%	4.4%		12,598
Total (6	7 Pro	operties)	392,709	384,170	458,908	457,824	1,084	3.5%	3.5%	-0.0pt	3.3%	3.6%		74,737

<sup>\*1</sup> Acquisition prices are rounded to the nearest million yen. Book values are rounded off units of less than one million yen.
\*2 Subtoals of respective yields are stated as the weighted averages of yields of each property based on appraisal values.
\*3 The letters "D", "N", "C" and "T" in the appraisal agency column stand for Daiwa Real Estate Appraisal Co., Ltd., Japan Real Estate Institute, CBRE K.K. and Tanizawa Sogo Appraisal Co., Ltd., respectively.



## 6. Top End-Tenants by Total Area Leased (End of 21st FP (Aug. 31, 2024)



No.	End-tenant	Property Name	Leased Area (m²) *1	Area Ratio (%) *2	Expiration Date*1	Form of Agreement*1
1	SoftBank Corp.	Ikebukuro Network Center Tabata Network Center Hiroshima Network Center Atsuta Network Center Nagano Network Center Chiba Network Center Sapporo Network Center Keihanna Network Center	71,373.66	19.7	Sep. 30, 2030 Sep. 30, 2030 Sep. 30, 2030 Sep. 30, 2030 Nov. 5, 2024 Sep. 30, 2030 Sep. 30, 2030 Sep. 30, 2030	Fixed-term Building Lease Agree
2	Hulic Co., Ltd.	Hulic Kudan Building (Land) Oimachi Redevelopment Building (#2) Oimachi Redevelopment Building (#1)	28,449.40	7.9	Feb. 6, 2063 Feb. 6, 2025 Sep. 30, 2025	Fixed-term Business-use Land Lease Agreement Ordinary Building Lease Agreement Ordinary Building Lease Agreement
3	Mizuho Bank, Ltd.	Hulic Ryogoku Building Hulic Asakusabashi Edo-dori Hulic Nakano Building Hulic Ueno Building Hulic Kojimachi Building Kichijoji Fuji Building Hulic Hachioji Building Hulic Kobe Building Hulic Gotanda Building Hulic Gji Building Hulic Kobunacho Building Hulic Komagome Building Kameido Fuji Building	28,317.26	7.8	_*3	Ordinary Building Lease Agreement
4	HIMEDIC, Inc.	Trust Garden Yoganomori Trust Garden Sakurashinmachi Trust Garden Suginami Miyamae Trust Garden Tokiwamatsu	16,547.82	4.6	Jan. 24, 2028 Jan. 24, 2028 Jan. 24, 2028 Feb. 29, 2036	Ordinary Building Lease Agreement
5	Charm Care Corporation Co., Ltd.	Charm Suite Shinjukutoyama Charm Suite Shakujiikoen Hulic Chofu Charm Premier Den-en-Chofu	13,792.86	3.8	Oct. 31, 2045 Oct. 31, 2044 Jul. 20, 2047 Mar. 31, 2048	Ordinary Building Lease Agreement
6	Keio Corporation	Aristage Kyodo	13,279.12	3.7	May 7, 2042	Ordinary Building Lease Agreement
7	Sotetsu Hotel Development Co., Ltd.	Sotetsu Fresa Inn Ginza 7 Chome Sotetsu Fresa Inn Tokyo-Roppongi	11,801.21	3.3	Sep. 30, 2046 Oct. 9, 2047	Fixed-term Building Lease Agreeme
8	Benesse Style Care Co., Ltd.	Aria Matsubara Granda Gakugeidaigaku	8,258.27	2.3	Sep. 30, 2030 Apr. 30, 2043	Ordinary Building Lease Agreement
9	Hulic Hotel Management Co., Ltd.	Hulic Kaminarimon Building	5,620.93	1.6	Jul. 1, 2032	Ordinary Building Lease Agreement
10	Mizuho Securities Co., Ltd.	Ochanomizu Sola City Hulic Ueno Building Hulic Hachioji Building Hulic Kobe Building	5,522.25	1.5	_*3	Fixed-term Building Lease Agreement Ordinary Building Lease Agreement Ordinary Building Lease Agreement Ordinary Building Lease Agreement

<sup>\*1</sup> Leased area, expiration date and form of agreement are shown on the lease agreement with the end tenant as lessee that is in effect as of 21st FP (Aug. 2024) earnings announcement.

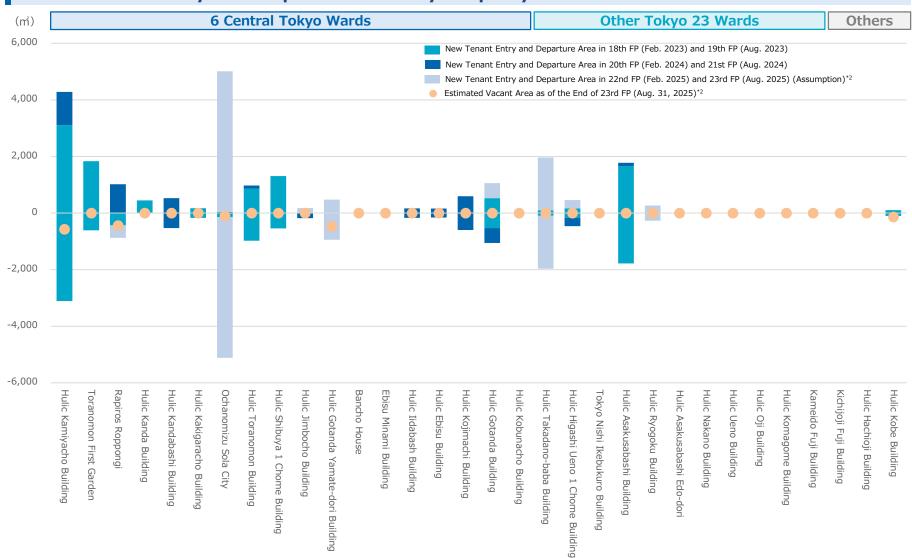
<sup>\*2</sup> It is calculated based on the leased area as of the end of 21st FP (Aug. 31, 2024). Ratios are rounded to the 1st decimal place.

<sup>\*3</sup> Hulic Reit has not obtained permission from the end-tenant or other relevant party of these properties to disclose the relevant information.



## 7. Overview of Office Portfolio

## **Data on New Entry and Departure Area by Property**\*1



<sup>\*1</sup> The figure noted here is based on the leased area (equity) for tenants who entered or departed in the applicable period. The departure area and the estimated vacant area as of the end of 23rd FP (Aug. 31, 2025) are shown as negative numbers.

<sup>\*2</sup> The figures for the new tenant entry and departure areas (assumption) and estimated vacant areas are the forecasts in the earnings forecasts announced on Oct. 16, 2024, and could change depending on operation conditions in the future and other factors.

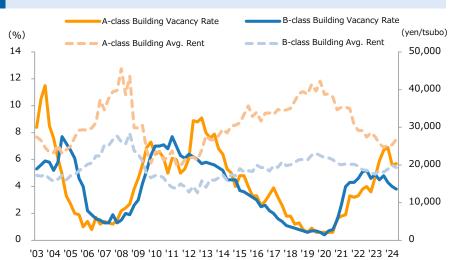


## 7. Overview of Office Portfolio

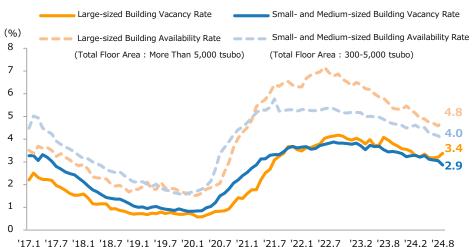


#### Trend in Office Supply Volume and Vacancy Rate by Building Size\*2 $(2003 \sim)$









Chuo, Minato, Shinjuku and Shibuya wards).

Supply in Tokyo's 24 Wards" by Xymax Real Estate Institute Corporation. Office rents and vacancy rates are prepared by the asset management company based on the rents and vacancy rates in central Tokyo of the "Office Rent Index" published by Sanko Estate Co., Ltd. The vacancy rate is the figure at the end of each

year, but in 2024, the figure for Q2 is stated

## 8. Overview of Bank Branch Properties

#### **Role of Bank Branch Properties for Hulic**

Hulic (formerly Nihonbashi Kogyo Co., Ltd.) started off in 1957 as a branch building management business for Mizuho Bank, Ltd. (formerly Fuii Bank, Limited).

Hulic utilizes expertise and other skills built up in the reconstruction business for bank branches to expand into a wide range of development businesses.

One of Hulic's Main Businesses is the Ownership and Leasing of Bank Branch Properties

#### **Co-ownership of Property With Hulic**

**Property** 

Breakdown of Equity at Time of **Acquisition of Bank Branch Properties** 

**Hulic Continues** to Own Property 90% **Hulic Reit** Acquires

> Even After Transfer, Hulic Continues to Hold 10% Equity

Significance of Co-Ownership of Bank **Branch Properties** 

These are Properties that are Meaningful to Remain Involved with as the Owner, for Both Hulic Reit and Hulic

#### **Relationship With Bank Tenants**

- Hulic, which has a strong relationship with Mizuho Bank, remains involved with operations in its role as
- We're in the Same Boat When it Comes to Property Management
- We can expect property management that matches our interests, including leasing for external tenants.
- Redevelopment Support
- When a property reaches a certain age or tenants move out, we may consider redevelopment support by Hulic as needed.
- As a quasi-co-owner, Hulic has preferential negotiation rights.

#### **Characteristics of Bank Branch Properties**

#### Significance of Acquiring Bank Branch Properties

Competitive Locations in the Area (High Convenience and Visibility Due to Proximity to Train Stations and Locations Along Key Roads and on Corners)

**Tenant Credit** 

Probability of Ongoing Use

- Due to the high competitiveness of the sites, there is a high probability that vacancies will be filled when tenants leave.
- The stability of current tenants is high, and stable revenue can be expected.

#### Status of Bank Branch Properties Held by Hulic Reit

**Number of Properties** 

13properties

Avg. NOI Yield\*1

4.1%

Total **Acquisition Price** 

¥75,052 million

Avg. Walking Distance From the Nearest Station\*2

3-min. walk

**Investment Ratio** 

19.1%

Avg. Occupancy Ratio\*3

98.7%

#### **Examples of Prompt Filling of Vacancies in Building With Bank Tenant**

2-min. Walk From Shin-okachimachi Station



Hulic Higashi Ueno 1 Chome Building

**Overview of Tenant Replacements in Areas With Vacancies** 

- A lease agreement with a regional bank that had operated a branch on the first and second floors ended on Mar. 31, 2022.
- Succeeded in quickly leasing an area previously occupied by a regional bank to the next tenant due to the competitiveness of the property's site.
- Brought in the next tenant for the first floor with no downtime.

<sup>\*1</sup> The figure calculated by dividing the total NOI (equity basis) based on the direct capitalization method and indicated in the appraisal report as of the end of 21st FP (Aug. 31, 2024) by the acquisition price and rounded off to one decimal place is noted here.

<sup>\*2</sup> The simple average of the number of minutes it takes to walk from the nearest train station to each bank branch property is rounded off to the nearest whole number.

<sup>\*3</sup> This indicates total leased area as a percentage of total leasable area for bank branch properties as of the end of 21st FP (Aug. 31, 2024) and is rounded off to one decimal place.

## 9. Overview of Assets Acquired in the 21st FP



#### Kameido Fuji Building (Quasi Co-Ownership Interest of 90%)

Office

Sponsor-Owned

Co-Ownership Structure with the Sponsor of an Office Building, in which the Mizuho Bank Kameido Branch is Located









**Acquisition Price** Appraisal Value

NOI Yield\*\*1

97.7%

¥3,000 million

¥3,366 million

4.3 %

Location Nearest Station

Occupancy

Rate

Koto-ku, Tokyo

3-min. walk from Kameido Station, JR Sobu Line

100.0%

#### Sponsor Support Provided by Hulic\*2

**Hulic Reit's Acquisition Route** 2.3% Non-sponsor-route **Total Assets 67**properties ¥392.7 bn. Sponsordeveloped **Properties** ¥225.2 Sponsor 40.3° Group, etc. 57.4% ¥383.5 bn.

**Hulic Reit's Transfer Route** 



#### 3-min. Walk from the Nearest Station at a Corner where Main Location Streets Intersect, and is very Visible

- The property is a 3-min, walk from Kameido Station on the JR Sobu Line. Because it is located at the corner where Keiyo Road and Meiji Street intersect, the property is very visible, and it is highly accessible as it is a 3-min, walk from the nearest station, making it advantageous in terms of attracting customers.
- The area around Kameido Station still has many shopping streets, such as Kameido Jusankendori Street, and Gonohashi Tovokunidori Street, and it has a traditional downtown atmosphere, with historic facilities including Kameido Teniin Shrine and Katori Shrine.
- The area where this property is located has a rapidly growing population and a large volume of residents in central Tokyo, making it an area where demand for customer-facing offices and stores for the surrounding residents can be expected.

#### Property

Medium-sized Office Building in which Mizuho Bank, Mizuho Trust & Banking and Mizuho Securities is Located

- Mizuho Bank's Kameido Branch, the Kameido Trust Lounge of Mizuho Trust & Banking Co., Ltd. and Mizuho Securities Planet Booth Kameido are located.
- Completed in August 1979, with seismic reinforcement work completed in 2005.
- With a standard floor area of about 781m (about 236tsubo), it is a medium-sized office building with a larger standard floor area compared to surrounding buildings, giving it a scale advantage, and it offers a competitive edge in terms of scale and location.

<sup>\*1</sup> The NOI yield is the NOI (based on the co-ownership interest) through the direct capitalization method indicated in the appraisal report at the time of acquisition after dividing by the acquisition price, rounded to two decimal places.

<sup>\*2</sup> For further details with regard to the sponsor support, please refer to the Annual Securities Report for 20th FP (Feb. 2024) (in Japanese). The asset scale is calculated based on the acquisition price, and transfers are calculated based on the transfer price, both rounded to the nearest 100 million yen \*3 "Sponsor-owned Properties, etc." refer to properties that the sponsor owned after acquiring them from external parties and properties that the sponsor acquired from a special purpose company in which the sponsor had made some silent partnership investments



## 10. Investment in Assets for Other Uses

- "Assets for Other Uses" are those that Hulic Reit determines that solid demand can be expected in the future and stable earnings can be generated over the long term.
- Hulic Reit stringently selects investment targets after carefully examining the individual properties' profitability, characteristics of the location and competitiveness of the location.
- Investment properties are Private Nursing Homes, Network Centers, and Other investment target assets.

#### ■ Invest in assets with mid-range and higher assumed monthly usage fee\*1 to reduce risk of change in nursing care insurance payout. Compared to other price ranges, the proportion of revenue from nursing care fees is low for private nursing homes in the middle price range and above, so trends in the social security system would have relatively little impact. **Hulic Reit** Long-term Rent Lease Contracts Nursing Care Operator (Tenant) Benesse Style Care Co., Ltd. · HIMEDIC, Inc (Formerly Trust Garden Co., Ltd.) Trust Garden · Sompo Care Inc. Tokiwamatsu · Sakurajyuji Co., Ltd Charm Care Corporation Co., Ltd · Keio Group\*2 · Lifecare Design Inc. Monthly Nursing Usage Fee, Care Fees etc. Granda Gakugeidaigaku Insurer Resident

(Local Municipality)

**Private Nursing Homes** 

#### **Network Centers** The investment target is facilities that serve as the foundation for providing various communication services, such as voice network services and data network services, by connecting the communication networks owned by each telecommunications carrier throughout Japan. **Hulic Reit** Long-term Rent Lease Contracts Operator (Tenant) SoftBank Corp. Long-distance Communication Networks Communication Network among **Network Centers** Japan's Prefectures Intercompany Communication Network Mobile **Regional Communication** Communication **Networks** Networks Data Subscribers Subscribers Centers

<sup>\*1</sup> Refers to the monthly usage fee + the initial lump-sum payment divided by 60 months (assumed lease term). This is a simplified version of the burden the resident feels.

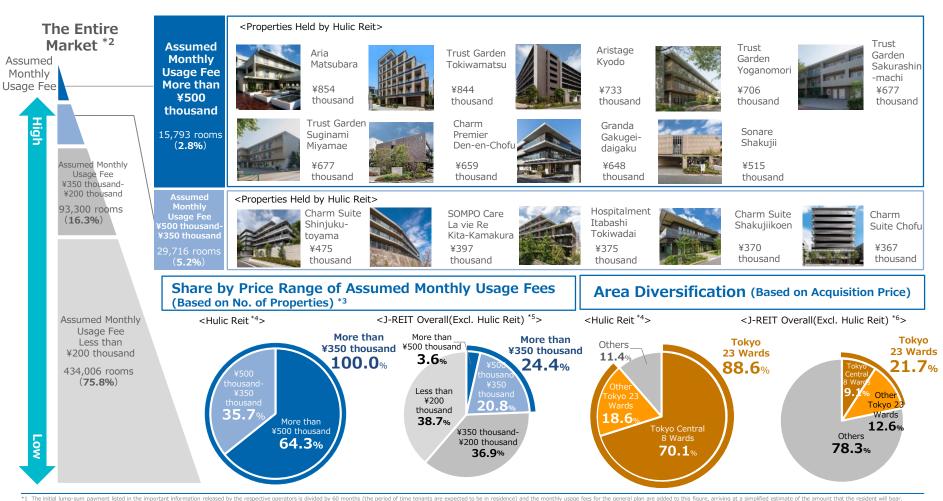
<sup>\*2</sup> Private Nursing Homes form lease agreements with Keio Corporation, and Keio Wealthy Stage Corporation, an operator, administers the Private Nursing Homes.



## 11. Overview of Private Nursing Homes

## Distribution by Pricing for Facilities for Those who Require Nursing Care and Assumed Monthly Usage Fee for Property Holdings \*1

- Continue stable operations of all properties together with operators. And as for occupancy rate, stable trend continues.
- In principle, the tenant is responsible for utility fees and maintenance and management fees.



<sup>\*</sup>I The finance have been considered have been seen the nearest thousand ven.

<sup>2.</sup> Prepared by the asset management company based on KPMG Healthcare Japan Co., Ltd. "Market Size by Price (Fee-based Homes for the Elderly Requiring Nursing Care/who are Independent).

<sup>3</sup> Calculations for each graph are made based on assumed monthly usage fees calculated based on the important information released by the respective operators as of the end of Aug. 2024.

The figures are calculated for the private nursing homes acquired by J-REIT from 2014 to 2024, and exclude those properties acquired through succession following the Investment Corporation's mergers (prepared by the asset management company based on information renders)

\*6 Based on the acquisition price for assets used for senior assets held by J-REITs as of Aug. 31, 2024 (prepared by asset management company using information from information vendors).



## 11. Overview of Private Nursing Homes

### **Operators for Properties Held by Hulic Reit**

- In addition to the "location," rental agreements have been concluded with prime operators who can run high-end private nursing homes.
- Hulic Reit will ensure stable profitability by entering into long-term fixed contracts.

Names of Operators	Overview	Initial Lease Agreement Period	Properties Held by Hulic Reit	Assumed Monthly Usage Fee <sup>*1</sup>	Occu- pancy Rate <sup>*2</sup>	Date of State-ment of Material Matters
Benesse Style Care Co., Ltd.	Consolidated subsidiary of Benesse Holdings,Inc.,	25 years 30 years	Aria Matsubara Granda Gakugeidaigaku	¥854,000 ¥648,000	90.4% 95.8%	Aug. 1 2024 Aug. 1 2024
HIMEDIC, Inc. (Formerly Trust Garden Co., Ltd.)	Consolidated subsidiary of Resort Trust,Inc., a company listed on the TSE Prime	20 years	Trust Garden Yoganomori Trust Garden Sakurashinmachi Trust Garden Suginami Miyamae Trust Garden Tokiwamatsu	¥706,000 ¥677,000 ¥677,000 ¥844,000	75.0% 79.0% 81.0% 82.0%	Jul. 1 2024 Jul. 1 2024 Jul. 1 2024 Jul. 1 2024
SOMPO Care Inc.	Consolidated subsidiary of SOMPO Holdings,Inc., a company listed on the TSE Prime	20 years	SOMPO Care La vie Re Kita- Kamakura	¥397,000	82.0%	Oct. 1 2023
Sakurajyuji Co., Ltd	Member of Sakurajyuji Group, centered on its healthcare companies	20 years	Hulic Shimura-sakaue	¥375,000	97.0%	Feb. 1 2024
Charm Care Corporation Co., Ltd.	Company listed on the TSE Prime	30 years	Charm Suite Shinjukutoyama Charm Suite Shakujiikoen Hulic Chofu Charm Premier Den-en-Chofu	¥475,000 ¥370,000 ¥367,000 ¥659,000	93.0% 91.0% 95.0% 86.0%	Mar. 1 2024 Feb. 1 2024 May 1 2024 Sep. 1 2023
Keio Wealthy Stage Corporation	Consolidated subsidiary of Keio Corporation, a company listed on the TSE Prime	30 years	Aristage Kyodo	¥733,000	91.0%	Apr. 1 2024
Lifecare Design Inc.	Consolidated subsidiary of Sony Lifecare Inc., a holding company that oversees Sony Financial Group Inc.'s nursing care business	30 years	Sonare Shakujii	¥515,000	92.0%	Jul. 1 2024

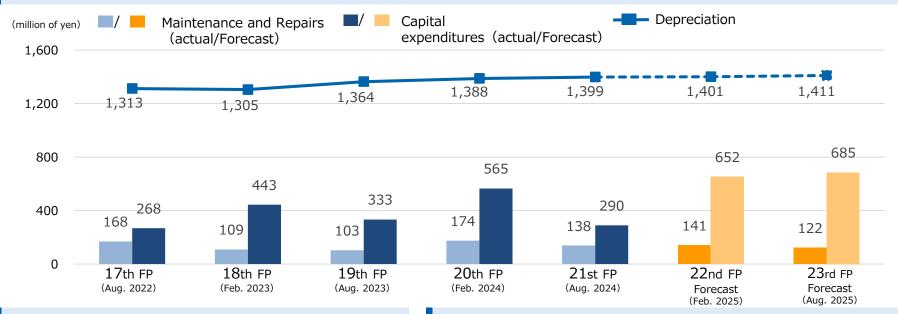
<sup>\*1</sup> The initial lump-sum payment listed in the important information released by the respective operators is divided by 60 months (the period of time tenants are expected to be in residence) and the monthly usage fees for the general plan are added to this figure, arriving at a simplified estimate of the amount that the resident will bear. The figures have been rounded down to the nearest thousand yen.

<sup>\*2</sup> The tenant entry rate (the ratio of tenants to total capacity) publicly disclosed by each operator in the statement of important matters is stated. For Aristage Kyodo, room capacity is 1-2 people. Accordingly, the tenant entry rate (the ratio of occupied rooms to total rooms) provided in the statement of important matters is stated.



## 12. Repair and Maintenance Expenses and Capital Expenditures

## **Changes in Construction Costs and Depreciation**



#### Capital Expenditures for the 21st FP(Aug. 2024)

(million of yen)

Property Name	Purpose	Period	Capital expenditure for work
Tabata Network Center	Renewal work for automated fire alarm equipment, etc.	From Jun. 2024 to Jul. 2024	18
Hulic Iidabashi Building	Renovation work for elevator	From Jul. 2024 to Aug. 2024	17
Nagano Network Center	Renewal work for automated fire alarm equipment	From Apr. 2024 to Jun. 2024	13
others			242
	290		

#### **Plans for Main Capital Expenditures**

			(million of yen)
Property Name	Purpose	Period	Capital expenditure for work
Hulic Kanda Building	Renovation work for air conditioners (First period)	From Mar. 2025 to Jun. 2025	120
Oimachi Redevelopment Building (#2)	Maintenance work for rental room	From Nov. 2024 to Feb. 2025	93
Hulic Iidabashi Building	Renovation work for air conditioners	From Mar 2025 to Jun. 2025	80
SOMPO Care La vie Re Kita- Kamakura	Renewal work for airconditioning units in the common area	From Dec. 2024 to Feb. 2025	40
SOMPO Care La vie Re Kita- Kamakura	Renewal work involving rooftop waterproofing	From Apr. 2025 to May 2025	38
Keihanna Network Center	Renewal work for combination fire alarms	From Dec. 2024 to Jan. 2025	30
Hulic Todoroki Building	Renewal work for the passenger elevator	From Apr. 2025 to Jul. 2025	28

<sup>\*1</sup> Figures less than ¥1 million are truncated

<sup>\*2</sup> Figures are based on forecasts released on Oct. 16, 2024. For details, please refer to Financial Report for the Fiscal Period Ended August 31, 2024, which was released on Oct. 16, 2024.

## 13. Overview of Compensation and Fees

## **Asset Management Fee (Maximums)**

#### Type 1 Management Fee

Total Assets  $\times$  0.5 of 100th (Annual Rate)

#### Type 2 Management Fee

Cash Distributions per Investment Unit (DPU) before Deduction of Management Fee II  $\times$  Operating Income before Deduction of Management Fee II  $\times$  0.004 of 100th

#### **Acquisition Fees**

Acquisition Price  $\times$  1.0 of 100th (0.5 of 100th in the Case of Acquisition from an Interested Party or Similar)

#### Disposition Fees (Occur Only when Gains on Sales Occurs)

Disposition Price  $\times$  1.0 of 100th (0.5 of 100th in the Case of Transfer to an Interested Party or Similar)

#### Merger Fee

The Total Valuation Amount of the Real-estate-related Assets of Counterparty to the Merger  $\times$  1.0 of 100th

## Fiscal Agency Administrative Services Fee (1st and 3rd to 8th Investment Corporation Bonds)

#### For Payment of Principal

0.075 of 10,000th of the Principal Paid

#### For Payment of Interest

0.075 of 10,000th of Unpaid Principal

## Fees for Asset Custody Services and Administrative Services (Maximums)

■ Total assets multiplied by the following rates (fixed monetary amount for assets of up to ¥20.0 billion).

Total Assets	Asset Custody Services Rate (6 months)	Administrative Services Rate (6 months)
Portion up to ¥20.0 billion	1,500,000 yen	4,500,000 yen
Portion over ¥20.0 billion up to ¥100.0 billion	0.007500%	0.022500%
Portion over ¥100.0 billion up to ¥150.0 billion	0.006300%	0.018900%
Portion over ¥150.0 billion up to ¥200.0 billion	0.005400%	0.016200%
Portion over ¥200.0 billion up to ¥250.0 billion	0.003600%	0.010800%
Portion over ¥250.0 billion up to ¥300.0 billion	0.003000%	0.009000%
Portion over ¥300.0 billion up to ¥400.0 billion	0.002850%	0.008550%
Portion over ¥400.0 billion up to ¥500.0 billion	0.002700%	0.008100%
Portion over ¥500.0 billion	0.002550%	0.007650%

## **Investment Unit Administrative Service Fees** (Maximums)

Number of unitholders multiplied by the following monetary amounts.

Number of Unitholders	Basic Fee (Per Unitholder) (6 months)	Distribution Payment Handling Fee (Per Unitholder)
Up to 5,000 Unitholders	480 yen	120 yen
5,001 to 10,000 Unitholders	420 yen	110 yen
10,001 to 30,000 Unitholders	360 yen	100 yen
30,001 to 50,000 Unitholders	300 yen	80 yen
50,001 to 100,000 Unitholders	260 yen	60 yen
Over 100,000 Unitholders	225 yen	50 yen

<sup>\*1</sup> This provides limited information on overall pricing structures with respect to the various forms of compensation and fees. As such, certain details in that regard are not included. For further details, refer to the section on such fees provided in the Annual Securities Report for 20th FP (Feb. 2024) (in Japanese).

<sup>\*2</sup> With the exception of the fiscal agency administrative services fees, payment of the compensation and fees is made as separately agreed upon between Hulic Reit and providers of services, with maximum amounts set on the basis of the stated formulas.



## 14. Breakdown of Unitholders

## Number of Investment Units Held by Unitholder Type\*1,2

	End of 2	0th FP	End of 2	21st FP	Char	nge
	(Feb. 29,	, 2024)	(Aug. 31	., 2024)	Criai	ige .
	No. of Units	Ratio (%)	No. of Units	Ratio (%)	No. of Units	Ratio (%)
Individuals	68,031	4.7	75,825	5.3	+7,794	+0.5
Financial Institutions	929,936	64.6	900,695	62.5	-29,241	-2.0
Major Banks	0	0.0	0	0.0	0	0.0
Regional Banks	78,610	5.5	74,863	5.2	-3,747	-0.3
Trust Banks	725,182	50.4	707,337	49.1	-17,845	-1.2
Life Insurers	36,105	2.5	36,684	2.5	+ 579	+0.0
Non-life Insurers	0	0.0	0	0.0	0	0.0
Shinkin Banks	32,554	2.3	34,560	2.4	+2,006	+0.1
Others	57,485	4.0	47,251	3.3	-10,234	-0.7
Other Domestic Corporations	206,690	14.4	203,497	14.1	-3,193	-0.2
Foreign Investors	202,077	14.0	198,709	13.8	-3,368	-0.2
Securities Companies	33,266	2.3	61,274	4.3	+28,008	+1.9
Total	1,440,000	100.0	1,440,000	100.0	-	-

## Number of Unitholder by Type\*1,2

	End of 2 (Feb. 29)		End of 21st FP (Aug. 31, 2024)		Cha	nge
	No. of	Ratio	No. of	Ratio	No. of	Ratio
	Unitholders	(%)	Unitholders		Unitholders	(%)
Individuals	9,429	93.1	10,268	93.7	+839	+0.6
Financial Institutions	158	1.6	150	1.4	-8	-0.2
Major Banks	0	0.0	0	0.0	0	0.0
Regional Banks	29	0.3	27	0.2	-2	-0.0
Trust Banks	8	0.1	6	0.1	-2	-0.0
Life Insurers	6	0.1	6	0.1	0	-0.0
Non-life Insurers	0	0.0	0	0.0	0	0.0
Shinkin Banks	56	0.6	54	0.5	-2	-0.1
Others	59	0.6	57	0.5	-2	-0.1
Other Domestic Corporations	287	2.8	295	2.7	+8	-0.1
Foreign Investors	234	2.3	231	2.1	-3	-0.2
Securities Companies	20	0.2	18	0.2	-2	-0.0
Total	10,128	100.0	10,962	100.0	+834	-

## Top 10 Unitholders as of the End of 21st FP (Aug. 31, 2024)

	Name	Units Held (No. of Units)	Total Units*3 (%)
1	Custody Bank of Japan, Ltd. (Trust account)	422,571	29.34
2	The Master Trust Bank of Japan, Ltd. (Trust account)	210,728	14.63
3	Hulic Co., Ltd.	180,000	12.50
4	The Nomura Trust and Banking Co., Ltd. (Investment Trust account)	61,568	4.27
5	Meiji Yasuda Life Insurance Company	22,203	1.54
6	Mizuho Securities Co., Ltd.	21,947	1.52
7	STATE STREET BANK WEST CLIENT - TREATY 505234	21,794	1.51
8	THE NOMURA TRUST AND BANKING CO., LTD. AS THE TRUSTEE OF REPURCHASE AGREEMENT MOTHER FUND	20,273	1.40
9	STATE STREET BANK AND TRUST COMPANY 505103	13,751	0.95
10	JPMorgan Securities Japan Co., Ltd	13,746	0.95
	Total	988,581	68.65

<sup>\*1</sup> Ratios are rounded to the 1st decimal place.

<sup>\*2</sup> The data is shown based on the unitholder registry as of the end of each FP.

<sup>\*3</sup> Ratios are truncated after 3rd decimal places.

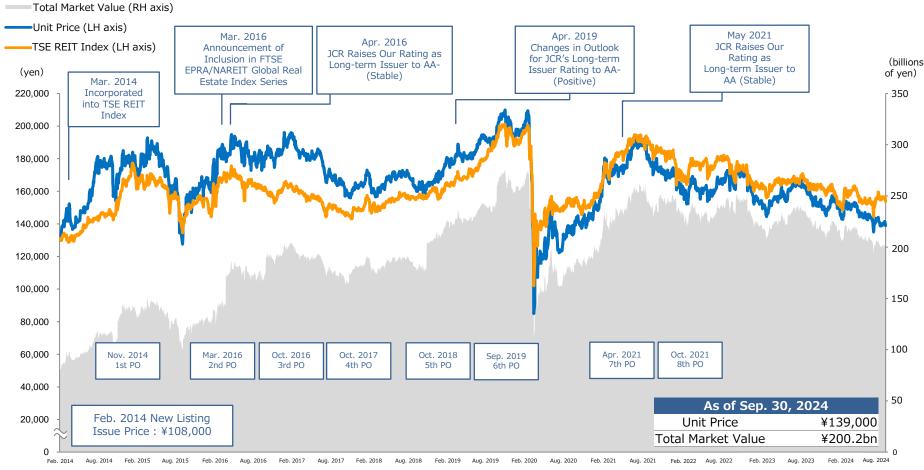


## 15. Unit Price and Total Market Value

## **Price Since Listing**

- Implementation of Past 8 Public Offerings (Expansion of Total Market Value)
- Extending Investor Class with Continued Inclusion in Global Indices (Improving Liquidity)
- Upgrade of Credit Ratings (JCR) From AA- (Positive) to AA (Stable) (May 2021)





<sup>\*</sup> Source: Prepared by the asset management company, based on publicly disclosed information.



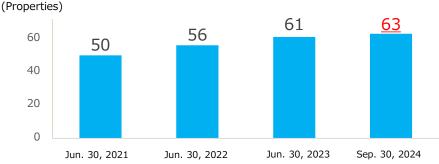
## 16. Initiatives for ESG

### **Various Initiatives Aimed at Reducing GHG**

#### **Progress in Shift to LED**

■ Steadily replace lighting with LED lights when tenant replaced, etc.

No. of Properties That Have Introduced LED Lighting (Incl. Properties Where LED Lighting Has Been Partially or Fully Introduced at the Exclusive Floor Area or Common Use Area)



#### **Promotion of Introduction of Green Leases**

Pursue introduction of green lease provisions when new rental agreements are signed to the effect that Hulic Reit will collaborate with the tenant company on energy conservation and environmental issues in the rental unit.

> Green Lease Percentage for New lease Signed in 20th and 21st FPs in Offices (Office Spaces)



#### **Use of Solar Energy Equipment**

■ Reduce buildings' illumination load by using renewable energy.

No. of Properties Introducing Solar Energy Equipment and Estimates of the Effect of CO2 Emission Reductions

> No. of Properties Introducing Solar Energy Equipment: 13properties

Power Generation Amount in 2023 57,078kWh\*1 (Equivalent to an approx. 25.0t annual reduction\*2 in the CO2 emission amount)



Ochanomizu Sola City



**Charm Suite** Shinjukutoyama



Hulic Asakusabahi Building



**Charm Suite** Shakujiikoen

The following is the scope of subject properties in the calculation of actual figures. (1) The period during which the property was owned by Hulic Reit (limited to properties for which data is available). (2) For the properties that Hulic Reit holds under co-ownership, calculations are based on the figures

equivalent to the co-ownership interest held by Hulic Reit.

<sup>\*2</sup> CO2 emission reductions are calculated by multiplying power generation in 2023 by the coefficient in the Ministry of the Environment's Greenhouse Gas Emissions Calculation, Reporting and Publication System.



## 16. Initiatives for ESG

#### **DBJ Green Building Certification**

Acquisition Year	Evaluation	Property Name	Sponsor- developed
2022	★★★ Toranomon First Garden		0
2022	***	Oimachi Redevelopment Building (#1)	
2022	***	Oimachi Redevelopment Building (#2)	
2023	****	Hulic Asakusabashi Building	0
2023	★★★★ Ochanomizu Sola City		0
2023	****	Hulic Toranomon Building	0

#### **BELS Evaluation**

Acquisition Year	Evaluation	Property Name	Sponsor- developed
2018	***	Hulic Toranomon Building	0
2019	****	HULIC &New SHIBUYA	0
2019	**	Trust Garden Tokiwamatsu	0
2019	**	Sotetsu Fresa Inn Tokyo-Roppongi	0
2020	****	Hulic Mejiro <sup>*1</sup>	0
2020	***	Hulic Kanda Building	
2020	***	Hulic Asakusabashi Building	0
2020	**	Hulic Asakusabashi Edo-dori*2	0
2020	**	HULIC &New SHINBASHI*3	0
2020	★★ Charm Suite Shinjukutoyama		0
2021	****	Hulic Shimura-sakaue	0
2021	***	Hulic Kandabashi Building	0
2021	***	Hulic Ryogoku Building	0
2021	***	Hulic Hachioji Building	0
2021	**	Hulic Ebisu Building	
2021	**	Hulic Nakano Building	0
2022	**	Hulic Kojimachi Building	0
2023	***	Hulic Jimbocho Building	

## **CASBEE**

Acquisition Year	Evaluation	Property Name	
2020	****	Toranomon First Garden	0
2020	****	Hulic Shibuya 1 Chome Building	
2020	****	HULIC &New SHIBUYA	0
2021	****	Hulic Kandabashi Building	0
2021	****	Hulic Kakigaracho Building	0
2021	****	Hulic Kojimachi Building	0
2021	****	Hulic Mejiro	0
2021	****	Hulic Kanda Building	
2021	****	Hulic Ryogoku Building	0
2021	****	Hulic Asakusabashi Edo-dori	0
2021	****	Hulic Nakano Building	0
2021	****	Hulic Hachioji Building	0
2022	****	Hulic Higashi Ueno 1 Chome Building	
2022	****	Hulic Jimbocho Building	
2022	****	Oimachi Redevelopment Building (#2/#1)*4	
2022	****	Hulic Jingu-Mae Building	
2022	****	Bancho House	
2023	****	Hulic Oji Building	0
2023	****	Hulic Kobunacho Building	0
2024	****	Hulic Kamiyacho Building	
2024	****	Hulic Takadanobaba Building	

#### **CASBEE for Wellness Office Certification**

Acquisition Year	Evaluation	Property Name	Sponsor- developed
2019	****	Hulic Toranomon Building	0

#### **JHEP Certification**

Acquisitio n Year	Evaluation	Property Name	Sponsor- developed
2022	Α	Aristage Kyodo	0
2023	Α	Granda Gakugeidaigaku	0
2024	А	Charm Suite Shinjukutoyama	0
2024	Α	Charm Suite Shakujiikoen	0

- \*1 Excl. the rental spaces for tenants (B1 to 4F). \*2 Excl. the rental spaces for tenants (1F to 5F).
- \*3 Excl. the rental spaces for tenants (2/3F, B1/1F).
- \*4 Oimachi Redevelopment Building (#2) and Oimachi Redevelopment Building (#1) were recognized as a single building.
- \*5 This refers to assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement.



## 17. Disclosure in Accordance with TCFD Recommendations

## **Identification of Risks/Opportunities and Financial Impacts Based on Scenario Analysis**

Based on the results of scenario analysis, <u>reducing GHG</u> by promoting a shift to LEDs and introducing power derived from renewable energy, and <u>improving the green building certification acquisition rate</u>, for which KPI are set based, will remain key areas.

		Mai	n Risks/Opportunities	Impact on Business		Timeframe	Strategy (Countermeasures)
					4℃ Scenario	rimentanie	Strategy (countermeasures)
		1	Increased operating costs due to introduction of carbon tax	Large	Large	Medium- to Long-term	<ul> <li>Pursuing initiatives aimed at reducing GHG emissions by adopting photovoltaic equipment, natural ventilation systems, and natural lighting systems</li> </ul>
	Policy and legal	2	Increased costs to adapt to the introduction of ZEB/environmental construction regulations	Medium	Small	Medium- to Long-term	Pursuing ZEB adaptation work     Reducing long-term utility costs
Transition risks		3	Increased burden/penalty risks due to disclosure requirements/tighter regulations	Small	Small	Medium- to Long-term	Strengthening compliance with climate change-related regulations     Strengthening initiative-related disclosure to stakeholders such as investors
	Reputation	<u>4</u>	Decreased competitiveness due to less favorable assessment from customers	Large	Small	Short-term Medium- to Long-term	<ul> <li>Improving the green building certification acquisition rate</li> <li>Pursuing conversion to electricity from renewable energy</li> </ul>
	керитатіон	5	Decreased competitiveness due to less favorable assessment from investors	Large	Small	Short-term Medium- to Long-term	Improving the green building certification acquisition rate     Pursuing initiatives aimed at reaching GHG emission reduction targets
	Acute	6	Increased damage due to more severe wind and rain	Small	Small	Medium- to Long-term	Enhancing BCP implementation     Considering wind and water damage risks when acquiring properties
Physical risks		7	Increased operating costs due to higher average temperatures	Small	Small	Medium- to Long-term	Reducing utility costs by adopting photovoltaic equipment, natural ventilation systems, and greening systems
	Chronic	8	Increased insurance premiums due to environmental changes	Small	Small	Short-term Medium- to Long-term	Conducting periodic disaster risk assessments     Enhancing BCP implementation
	Products and services	<u>9</u>	Increased demand for environmentally certified/low-carbon buildings and real estate	Large	Small	Short-term Medium- to Long-term	Improving the green building certification acquisition rate     Pursuing conversion to electricity from renewable energy
Opportu-	Markets	10	Decreased financing costs due to obtaining favorable assessment from investors	Small	Small	Short-term Medium- to Long-term	Improving the green building certification acquisition rate     Promoting green finance
nities	Markets	11	Increased opportunities to use public-institution Incentives	Large	Large	Medium- to Long-term	Promoting initiatives to keep us ahead of other companies in the field with regard to ZEB transition and green finance (timing, proportion of properties, total amount)
	Energy sources	<u>12</u>	Reduction of running costs due to introduction of energy-recycling/saving technologies	Large	Large	Short-term Medium- to Long-term	<ul> <li>Reducing long-term utility costs by introducing LED lighting, photovoltaic equipment, underground spring water, etc.</li> </ul>

<sup>\*</sup> Short-term = the next 3 years, medium-term = the next 10 years, long-term = the next 30 years



## 17. Disclosure in Accordance with TCFD Recommendations

## **Overview of Adopted Scenarios**

#### 1.5℃/2℃ Scenario

As society undergoes transformation in the name of decarbonization, it will be necessary to improve the environmental performance of owned properties by converting to ZEB and introducing renewable energy.

## Socioeconomic Development Aimed at Realizing a Decarbonized/Low-Carbon Society

Governments	Investors	Technology	Customers	Nature
Introduction of low- carbon transition- related policies/regulations targeting companies, accompanied by the ability to enforce them.	Companies' reductio n of GHG emissions becomes a factor in investors' decisions.	Renewable energy and decarbonizing technology become widespread.	Set ambitious targets for GHG emissions reduction etc., and carbon- reduction needs accelerate.	Natural disasters continue to grow more severe.

#### 4°C Scenario

As wind and flood damage risks grow, it will be necessary to increase properties' competitive advantage by enhancing disaster prevention and physical risk countermeasures.

## Increased Necessity for Social Adaptation Due to Growing Severity of Natural Disasters

Investors	Technology	Customers	Nature
Want companies to implement BCP measures due to concern about physical risks of disasters.	Rapid progress in solutions aimed at adapting to climate change.	Increased need for disaster countermeasures, such as BCP implementation.	Increased economic damage due to growing severity of natural disasters, such as wind and water damage and temperature rises.

#### <Impact on Hulic Reit/Countermeasures>

We have signed a sponsor support agreement with the sponsor who is proactively adopting environmentally friendly technologies when developing new properties or rebuilding existing ones, and given the trend toward accepting rent increases for office buildings with excellent environmental performance, we will increase the number of properties with green building certification and enhance our renewable energy and energy-saving initiatives, which may be expected to improve our competitive advantage within the industry.

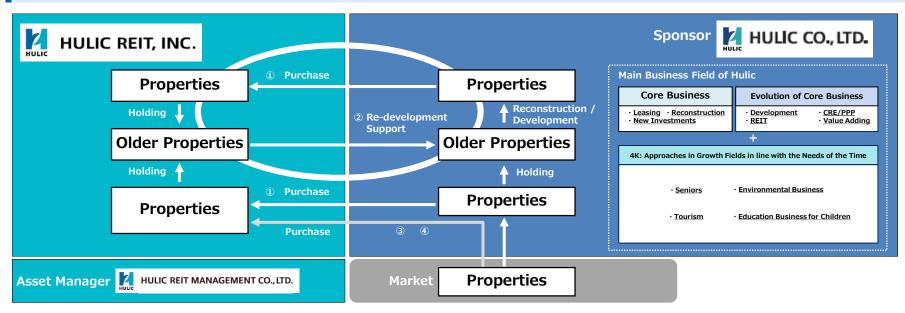
#### <Impact on Hulic Reit/Countermeasures>

As wind and water damage risks grow, we will enhance disaster prevention (BCP implementation, etc.) and countermeasures for physical risks, which may be expected to improve our competitiveness within the industry.



## 18. Collaboration with the Hulic Group

## Main Support Received From Sponsor - Asset Circulation Model -



#### Diagram **1**: Preferential Negotiation Rights

··· The sponsor provides information to the asset manager whenever properties (excluding some investment properties) are sold by the sponsor's group and the asset manager has preferential negotiation rights over other third parties.

#### Diagram 2: Re-development Support

··· The asset manager requests review/proposals for the sponsor's re-development plans before making requests to third parties. If the sponsor accepts the redevelopment project, the asset manager has preferential negotiation rights for the redeveloped property.

#### Diagram **3**: Provision of Warehousing Function

··· The asset manager has the right to ask the sponsor to take on temporary ownership (warehousing) of relevant real estate property or other assets with the understanding that the asset will subsequently be transferred to Hulic Reit.

#### Diagram **3**: Provision of Sales Information on Properties Owned by Third Parties

··· The sponsor can provide information regarding the property immediately to the asset manager as long as prior approval is obtained from the owner and other stakeholders as a general rule.



## 19. About Hulic

- Hulic originally started its business in 1957 in the ownership and management of bank branches and employee housing facilities for The Fuji Bank, Limited (currently Mizuho Bank), and expanded into the reconstruction business in response to the aging of bank branches and employee housing facilities since their construction.
- Hulic has leveraged its reconstruction business expertise to also expand into the development business, and it is now engaged in the development of well-positioned and high-quality properties with a focus on the 6 central Tokyo wards.

Corporate Name	HULIC CO., LTD.
Business Outline	Real Estate Holding, Leasing, Sales and Brokerage
Established	Mar. 1957
Listing	Tokyo Stock Exchange, Prime Section (Securities Code 3003)
Paid-in Capital	¥111,609 million (As of Jun. 30, 2024)





Hulic Head Office Building Rooftop Natural Ventilation System

#### Mar. 1957

Established as Nihonbashi Kogyo Co.,

Started off in the bank branches and employee housing facilities management business for The Fuji Bank, Limited (currently Mizuho Bank, Ltd.), Acquired bank branches and employee housing facilities, etc. from the bank.

#### Jan. 2007

Changed name from Nihonbashi Kogyo to Hulic Co., Ltd

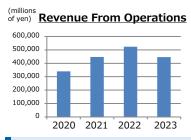
#### Nov. 2008

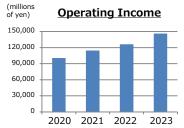
Listed on the 1st section of the Tokyo Stock Exchange

#### Feb. 2014

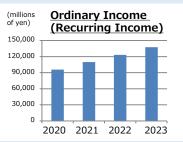
Hulic Reit listed on the Tokyo Stock Exchange

#### **Consolidated Financial Position**



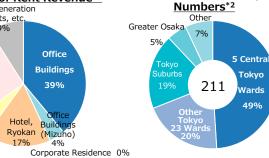


Area Distribution by



#### **Main Indicators**

#### Sources of Rent Revenue\*1 Next-Generation Assets, etc. Office Retail **Buildings** Commercial 39% 26% Nursing Home Ryokan (Mizuho)





### **Main Properties**



Office Hulic Shinjuku Sukivabashi Building

**HULIC & New HULIC &New** GINZA 7





**Private Nursing Homes** 

THE GATE HOTEL Kvoto SOUARE TOKYO Takasegawa by HULIC

Hospitalment Yotsuya Daikyocho

- \*1 The figures are noted based on "FY2024 20 (January-June) IR Presentation" released by Hulic, and ratios by asset type are calculated based on rental revenue.
- \*2 The ratio by area and the ratio by the length of the walk from the nearest train station are calculated based on the number of relevant properties out of the number of properties (211), excluding nursing homes and homes. Note that the 5 central Tokyo wards are Chivoda, Chuo, Minato, Shiniuku, and Shibuva wards.



## 20. Main Sponsor-Developed and Owned Projects

#### **Main Sponsor-Developed and Owned Properties Office Properties**



Hulic Ginza Sukiyabashi Building



Hulic Shinjuku Building



Hulic Toranomon No.2 Building



Hulic Shimbashi Building

# **Retail Properties**



HULIC &New GINZA 8 HULIC &New GINZA NAMIKI 6



**HULIC & New GINZA 7** 

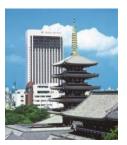


HULIC & New SHINJUKU

#### Hotels



**HULIC SQUARE TOKYO** (THE GATE HOTEL TOKYO by HULIC)



Asakusa View Hotel



Tokyo Bay Maihama Hotel



Grand Nikko Tokyo Bay Maihama

#### **Main Sponsor-Developed Projects (Completion Year)**



Hulic Fukuoka Building Reconstruction Project (2024)



(Sapporo Building Reconstruction Project) (2025)



Nishi Ginza Development Project (2026)



Hulic Ginza Building Reconstruction Project (2025)



Shinsaibashi Project (2026)



Jiyugaoka 1-29 Redevelopment Project (2026)

<sup>\*1</sup> The main buildings developed and held and development projects that have been disclosed by Hulic as of Jun. 30, 2024, are noted here.

<sup>\*2</sup> Hulic Reit has not decided to acquire the aforementioned properties, with the exception of assets held by Hulic Reit as of 21st FP (Aug. 2024) earnings announcement. There is no guarantee that Hulic Reit will be able to acquire these properties in the future.

## 21. Overview of Hulic Reit And **Asset Management Company**

**Corporate Auditor** 

(Non Executive)

**Compliance Committee** 

**Compliance and Risk** 

Management Department

Finance and

Planning

Department

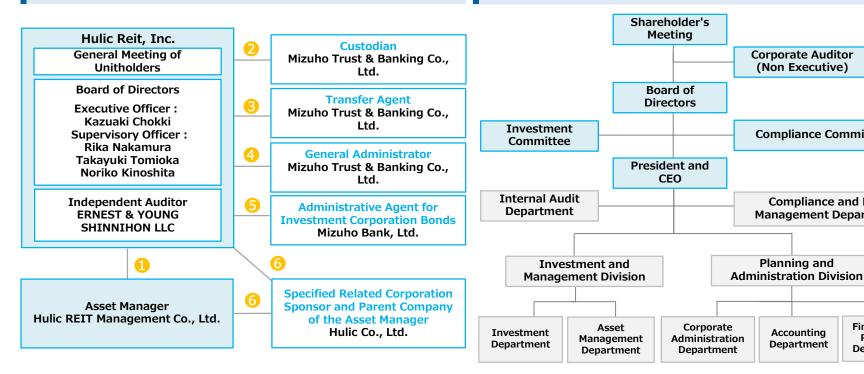
Planning and

Accounting

Department

### **Structure**

## Organization of Asset Management Company



## **Each Agreement and Fee**

Names of Agreement	Fees in 21st FP (Aug. 2024) *1	Names of Agreement	Fees in 21st FP (Aug. 2024) *1
Asset Management Agreement	¥1,129,732 thousand*2	5 Fiscal Agency Agreement	¥127 thousand
2 Asset Custody Agreement	¥14,646 thousand	6 Sponsor Support Agreement	-
Investment Unit Administrative Service Agreement Administrative Service	¥46,986 thousand*3		

<sup>\*1</sup> Figures less than ¥1 thousand are truncated.

<sup>\*2</sup> In addition to the amount stated, the asset management fees also include fees associated with property acquisition factored into the book values of the individual properties (¥7,500 thousand) and fees associated with property transfer in relation to the occurrence of gains on sales of real estate properties with respect to the individual properties (¥20,400 thousand).

<sup>\*3</sup> The figure stated is the sum total of fees incurred on the basis of transfer agency agreements and fees incurred on the basis of general administration agreements relating to institutional operations.



Terms	<b>Definitions</b>			
Tokyo Commercial Properties (TCP)	This refers to the classification of investment targets (offices and retail properties) for Hulic Reit before October 15, 2024.			
Next-Generation Assets Plus (NGA+)	This refers to the classification of investment targets (private nursing homes, network centers, hotels, and other) of Hulic Reit before October 15, 2024			
6 Central Tokyo Wards	The 6 central Tokyo wards are Chiyoda, Chuo, Minato, Shinjuku, Shibuya, and Shinagawa wards.			
Tokyo Central 8 Wards	The Tokyo central 8 wards are Chiyoda, Chuo, Minato, Shinjuku, Shibuya, Shinagawa, Meguro and Setagaya wards.			
Properties Acquired During 20th FP	The properties acquired during 20th FP (Feb. 2024) is Hulic Komagome Building, Sotetsu Fresa Inn Tokyo-Roppongi (50.0%) and Hulic Kaminarimon Building			
Properties Acquired During 21st FP	The properties acquired during 21st FP (Aug. 2024) is Kameido Fuji Building.			
Property Transferred  During 20th FP	The property transferred during 20th FP (Feb. 2024) is Hulic Ginza 7 Chome Building (47.5%).			
Property Transferred  During 21st FP	The property transferred during 21st FP (Aug. 2024) is Hulic Higashi Nihombashi Building.			
Sponsor Sponsor Group	The Sponsor is Hulic Co., Ltd., and the Sponsor Group is Hulic and its affiliates (Hulic Group).			
Sponsor-developed Properties	The sponsor-developed properties are properties that were developed and owned by the sponsor. Furthermore, as a response to the elapse of years sin construction, the sponsor carries out reconstruction projects to promote reconstruction suitable for location characteristics, and in this Financial Results Briefing, sponsor-developed projects include reconstruction projects.			
Sponsor-owned Properties	The sponsor-owned properties are properties that the sponsor acquired from an external party and owned.			
Bank Branch Properties	The bank branch properties is properties occupied in part by Mizuho Bank as tenant.			
Asset Size	The asset size is the total acquisition price of assets held by Hulic Reit in the subject FP.			
Unrealized Gains/Losses	The unrealized gains/losses was obtained by the following formula:  A-B (A: Appraisal value of the assets held at the end of each FP; B: Book value of the assets held at the end of each FP)			
NAV per Unit	The NAV per unit was obtained by the following formula:  (A+B)÷C (A: Net assets including surplus deducting surplus at the end of each FP (Total distributions for each FP from 14th FP (Feb. 2021), when internal reserves were set aside); B: Unrealized gains/losses at the end of each FP; C: Number of outstanding units at the end of each FP (figures below ¥1 are truncated.))			
FFO per Unit	FFO per Unit was obtained by the following formula:  (A + B - C) ÷ D  (A : Net income at the end of each FP、B : Depreciation and amortization at the end of each FP、C : Gains/losses on sale of real estate properties (including loss on retirement of non-current assets) 、D : Number of outstanding units at the end of each FP)			
AFFO per Unit	AFFO per Unit was obtained by the following formula: $(A - B) \div C  (A : FFO \text{ at the end of each FP} \setminus B : Capital expenditures at the end of each FP} \setminus C : Number of outstanding units at the end of each FP}$			
Pay out ratio(FFO)	Pay out ratio (FFO) was obtained by the following formula:  A÷B (A:DPU at the end of each FP、B:FFO per unit)			
Pay out ratio(AFFO)	Pay out ratio (AFFO) was obtained by the following formula:  A÷B (A:DPU at the end of each FP、B:AFFO per unit)			



Terms	Definitions
(Book Value-based) LTV	The (book value-based) LTV ratio was obtained by the following formula: $A \div B \times 100\%$ (A: Total interest-bearing debt at the end of each FP; B: Total assets at the end of each FP)
Market Value-based LTV	The market value-based LTV ratio was obtained by the following formula: A÷(B+C)×100% (A: Total interest-bearing debt at the end of each FP; B: Total assets at the end of each FP; C: Unrealized gains/losses at the end of each FP)
Previous Forecasts	Unless otherwise noted, figures are based on forecasts released on Apr. 18, 2024. For details, please refer to Financial Report for the Fiscal Period Ended Feb.29, 2024, which was released on Apr. 18, 2024.
New Forecasts	The new forecasts are stated on the basis of forecasts released on Oct. 16, 2024. For details, please refer to Financial Report for the Fiscal Period Ended Aug. 31, 2024, which was released on Oct. 16, 2024.
Gains on Sales	This figure, which deducts the book-value price from the transfer price for the transferred properties in each FP at the time of transfer, is for reference and differs from the actual gains on sales.
DPU	This refers to the distribution per unit.
Adjusted EPU	This figure is the EPU adjusted for gains on sales of properties, etc. (including gains on sales after transferring of property, related type II management fees, and consumption taxes not eligible for exemption (estimated)).
NOI Yield Average NOI Yield	The NOI yield is calculated using the following formula. Average NOI yield is calculated based on the sum of A and B for the relevant sector or portfolio. A÷B×100% (A: NOI (direct capitalization method) indicated in the appraisal report at the end of each FP; B: Acquisition price)
NOI Yield After Depreciation Average NOI Yield After Depreciation	The NOI yield after depreciation is calculated using the following formula. Average NOI yield after depreciation is calculated based on the sum of A, B and C for the relevant sector or portfolio.  (A-B)÷C×100% (A:The NOI (direct capitalization method) indicated in the most recent appraisal report obtained; B:Assumptions of depreciation and amortization in forecasts (annualized); C: Acquisition price)
Cap rate (Based on Direct Capitalization Method)	The cap rate (based on direct capitalization method) means the direct capitalization rate indicated in the appraisal report at the end of the FP. If multiple properties are included, the capitalization rate is calculated as a weighted average based on appraisal value.
Average Age of Buildings	The average age of buildings stated for age of buildings are weighted averages of the ages of properties excl. land, based on the acquisition prices.
Total Leasable Area	The total leasable area for individual properties indicate leasable areas according to building leasing agreements or building plans at the end of the FP. (Figures for co-owned properties correspond to the owned portion.)
Leased Area and Vacancy Area	The leased area and vacancy area states the area actually leased and the area vacant based on lease agreements or plans of buildings related to assets owned at the time of acquisition at the end of each FP (for co-owned properties, figures correspond to the owned portion).
Rate of New Tenant Entry and Departure	The percentage of new tenant entry and departure was obtained by the following formula: A÷B×100% (A: Area of new tenant entry and departure for office properties in the applicable FP; B: Total leasable area of office properties at the end of each FP) Please note that departure area and departure rate are indicated by negative numbers.
Percentage Change in Rent Due to Revisions or Tenant Replacement	The percentage change in rent due to revisions or tenant replacement was obtained by the following formula: (A-B)÷B×100% (In each FP, for each space with either a rent revision or a tenant replacement, A: Total amount monthly rents after revisions or tenant replacements (incl. common service fees); B: Total amount of monthly rents before revisions or replacements (incl. common service fees))
Leased Occupancy Rate	This figure is calculated by dividing the leased area (contract basis) by the leasable area.
Rental Occupancy Rate	The figure is calculated by dividing the leased area excluding the areas covered by leases with free rent by the leasable area.



Terms	<b>Definitions</b>
Average free rent period	The free rent period whose lease agreement began in each respective period weigh-averaged based on the leased area (equity) (rounded to the first decimal place).
Increased/Decreased Area (Revision)	The increased/decreased area (revision) is the total area leased in each lease agreement for which a revision was made with either an increase or decrease in rent in each FP. For properties for which Hulic Reit holds co-ownership or quasi-co-ownership of trust beneficiary rights, this area is calculated based on the area corresponding to the percentage of ownership held by Hulic Reit at the end of the FP.
Increased/Decreased Area (Replacement)	The increased/decreased area (replacement) is the total area leased in each lease agreement for which, at the time of a tenant replacement in each FP, the tenant replacement occurred with either an increase or a decrease in rent. (The applicable tenants are those starting to lease in the same periods that there were replacements.) If the leased area differs before and after the tenant replacement, then the area is calculated based on the leased area of the tenant before replacement.
Market Rent Levels (Office)	The market rent levels (office) are rent levels that the asset management company calculated based on assumed new rents assessed by CBRE Inc. for the Hulic Reit's office properties (excl. land, retail spaces, and residential spaces, etc.). As a rule, Hulic Reit calculates market rent levels as of the last day of February and August of every year.
Average Divergence Rate	The percentage of divergence with office market rent levels was obtained by the following formula: (A-B)÷B×100% (A: Current rents for office properties (excl. land, retail spaces, and residential spaces, etc.), B: The lower level of the market rent levels (in the event that the current rent is lower than the market rent levels) or the upper level of the market rent levels (in the event that the current rent is higher than the market rent levels) (office properties))
Revenue From Halls and Conferences	The revenue from halls and conferences is the profit after deducting expensed from the income in the halls and the conference rooms in Ochanomizu Sola City and Hulic Asakusabashi Building.
Average Interest Rate	The interest rate for each interest-bearing debt as of the end of each FP is calculated as a weighted average of the interest rates for each interest-bearing debt balance as of the relevant FP. For borrowings for which we carried out interest rate swaps to avoid interest-rate risk, we use interest rates that take into account the effects of the interest rate swaps.
Average Remaining Period	The remaining years for each interest-bearing debt as of the end of each FP is calculated as a weighted average of the remaining years for each interest-bearing debt balance as of the relevant FP.
GRESB	The GRESB, established in 2009 by mainly a group of leading public pension funds that helped lead the effort to create the United Nations' Principles for Responsible Investment, is a yearly benchmark evaluation that measures consideration given to environment, society and governance (ESG) by companies in the real estate sector.
Task Force on Climate-related Financial Disclosures (TCFD)	The TCFD is an international initiative established in 2015 by the Financial Stability Board (FSB) at the request of the G20 Finance Ministers and the Central Bank Governors Meeting to discuss climate-related issues to be addressed by the financial sector. TCFD discusses how financial institutions and companies should disclose the impacts of climate-related risks and opportunities on the organization's businesses to investors and other stakeholders, and announces recommendations.
CDP	CDP is an international non-governmental environmental organization founded in the UK in 2000 to promote corporate disclosure of environmental information in response to requests from institutional investors and purchasing companies worldwide. In FY2023, about 23,000 companies disclosed information to CDP.
SBT	Science Based Targets set by companies to reduce greenhouse gas emissions in line with the standards required by the Paris Agreement goals, which calls for a target of at least 4.2% per year for the next five to ten years.
DBJ Green Building Certification	The DBJ Green Building Certification is a certification system created by Development Bank of Japan Inc. in April 2011 to support real estate properties with environmental and social awareness (Green Building). The certification system is said to evaluate and certify real estate properties in terms of their desirability for society and the economy based on a comprehensive evaluation, which includes not only environmental performance, but also responsiveness to various stakeholder needs such as consideration for emergency preparedness and the community, and to support these efforts.



Terms	Definitions
BELS (Building-Housing Energy- efficiency Labeling System)	The BELS is a building energy-efficiency labeling system that was started with the aim of having third-party institutions implement accurate evaluation and labeling of energy-conservation performance in non-residential buildings in accordance with the guidelines set forth in October 2013 by the Ministry of Land, Infrastructure, Transport and Tourism in Evaluation Guidelines for Energy-efficiency Labeling for Non-residential Buildings (2013).
	CASBEE is a method for evaluating and rating the environmental performance of buildings as a system for comprehensively evaluating the quality of buildings in terms of environmental-friendliness (such as energy conservation and using energy-saving materials with a low environmental footprint), levels of comfort within the building, and consideration given to the scenery.
CASBEE for Wellness Office Certification	CASBEE for Wellness Office Certification is a system for evaluating building specifications, performance, and initiatives that support the maintenance and promotion of users' health and comfort. In addition to factors that directly impact the health and comfort of workers in buildings, factors that contribute to improving intellectual productivity and performance in terms of safety and security are also evaluated. The Institute for Building Environment and Energy Conservation (IBEC) is engaged in such activities as promoting CASBEE and operating evaluation and certification systems.
JHEP Certification	JHEP Certification is a system developed by the US Department of the Interior in the 1970s to 1980s in which the Ecosystem Conservation Society-Japan quantitatively assesses and certifies the environment in terms of habitats.



#### **Cautionary Statement**

This presentation contains forward-looking statements including the forecasts, outlook, targets and plans of Hulic Reit, Inc. (hereinafter referred to as "HLC"). These forward-looking statements are the views and opinions of HLC and Hulic REIT Management Co., Ltd. (hereinafter referred to as "asset management company") based on information available at the time this presentation was prepared and contain certain subjective assumptions, and they are subject to the impact of existing or unknown risks or uncertain factors that may influence future performance. Accordingly, these statements do not guarantee future performance and actual results may differ materially from those expressed or implied in such statements.

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